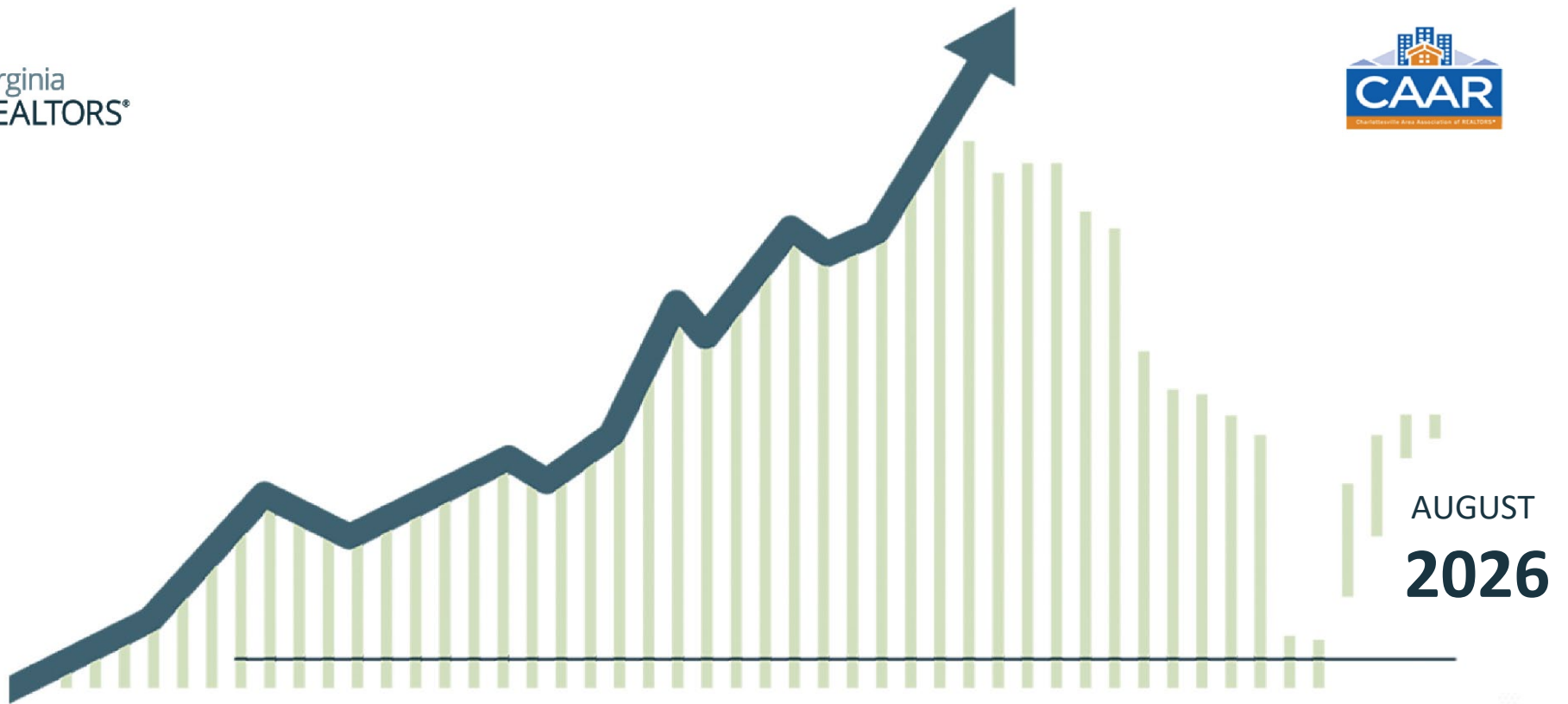




CAAR CHARLOTTESVILLE AREA MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY
VIRGINIA REALTORS®

CAAR Market Indicators Report



Key Market Trends: August 2026

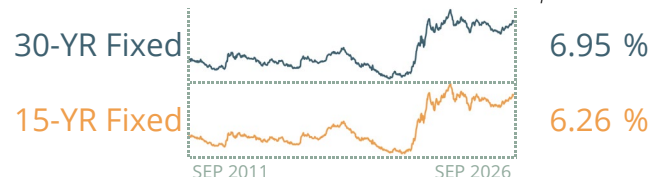
- There was a decrease in sales activity across the CAAR region this month.** After rising the last four months, home sales fell 12.6% in August leading to 313 total sales in the area, 45 less than last year. Albemarle County experienced the sharpest drop in sales this month with 22 fewer than a year ago (-16.2%). Sales also dropped in Greene County with 17 fewer sales compared to last August (-41.5%). Activity grew in Nelson County with six more sales than the year before (+20.0%). Sales activity remained the same in Charlottesville.
- Pending sales increased in the CAAR market.** The total number of pending sales came to 337 in the region, up 6.3% from the previous year, which is 20 additional pending sales. There were 40 more pending sales in Albemarle County compared to last year (+42.1%) while Nelson County had eight additional pending sales (+25.8%). Greene county experienced a 36.4% drop in activity with 12 fewer pending sales than the year before. After rising the last four months, pending sales declined in Fluvanna County this month (-23.9%).
- Home prices continued to climb in the CAAR footprint.** The median sales price was \$480,000 in August, \$30,000 higher than the year prior, increasing by 6.7%. Prices jumped in areas such as Albemarle County with homes costing \$38,092 more than last year (+7.0%) and Louisa County with the median price up \$31,007 (+7.3%). In Greene County, prices fell 5.4% bringing the median price to \$405,750 this month, \$23,230 less than last year.
- Supply is rising as more active listings came on to the market this month.** There were 297 more listings in the CAAR area, leading to 1,413 total listings at the end of August, a 26.6% surge in activity. Listings went up the most in Albemarle County with 159 more than the previous year (+39.8%), followed by Fluvanna County with 56 additional listings (+52.3%) and Louisa County with 44 more listings (+14.2%). Charlottesville experienced its fifth straight month of listing decline (-4.2%).



CAAR Market Dashboard

YoY Chg	Aug-26	Indicator
▼ -12.6%	313	Sales
▲ 6.3%	337	Pending Sales
▲ 4.8%	566	New Listings
▲ 6.7%	\$480,000	Median List Price
▲ 6.7%	\$480,000	Median Sales Price
▲ 2.6%	\$266	Median Price Per Square Foot
▼ -10.4%	\$184.5	Sold Dollar Volume (in millions)
▼ -0.6%	99.2%	Median Sold/Ask Price Ratio
▲ 10.0%	22	Median Days on Market
▲ 26.6%	1,413	Active Listings
▲ 22.7%	4.3	Months of Supply
▼ -32.5%	52	New Construction Sales

INTEREST RATE TRACKER



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Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.

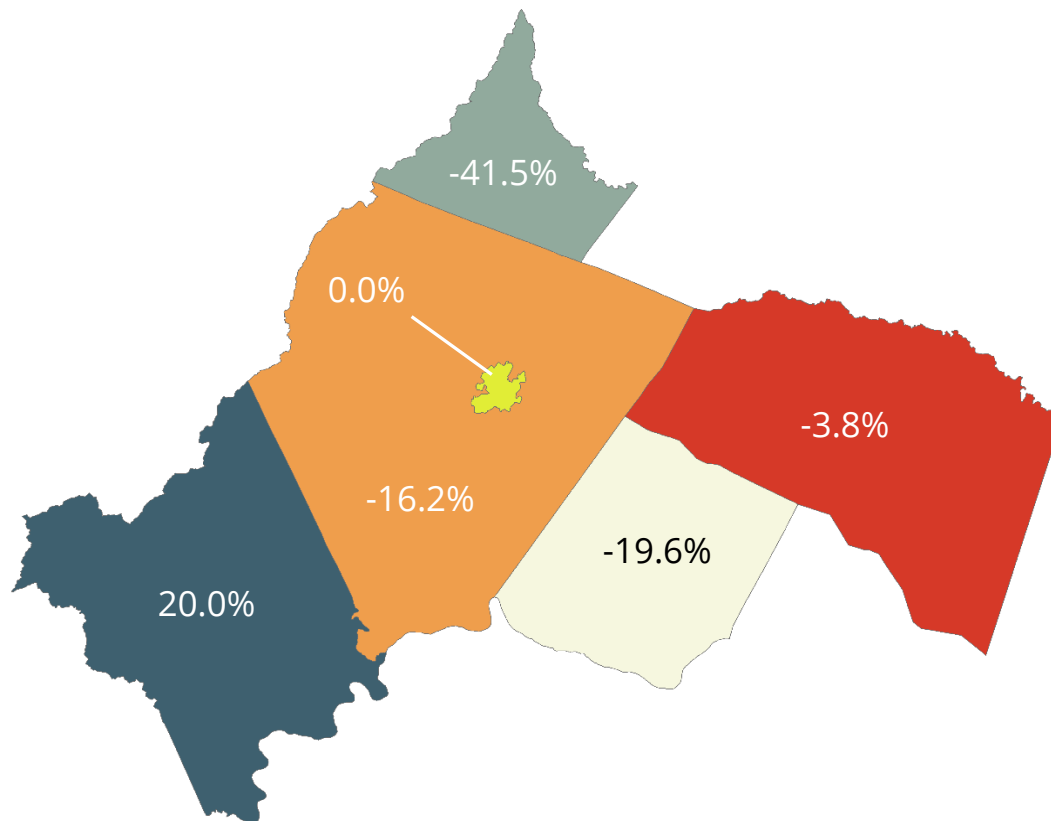
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.

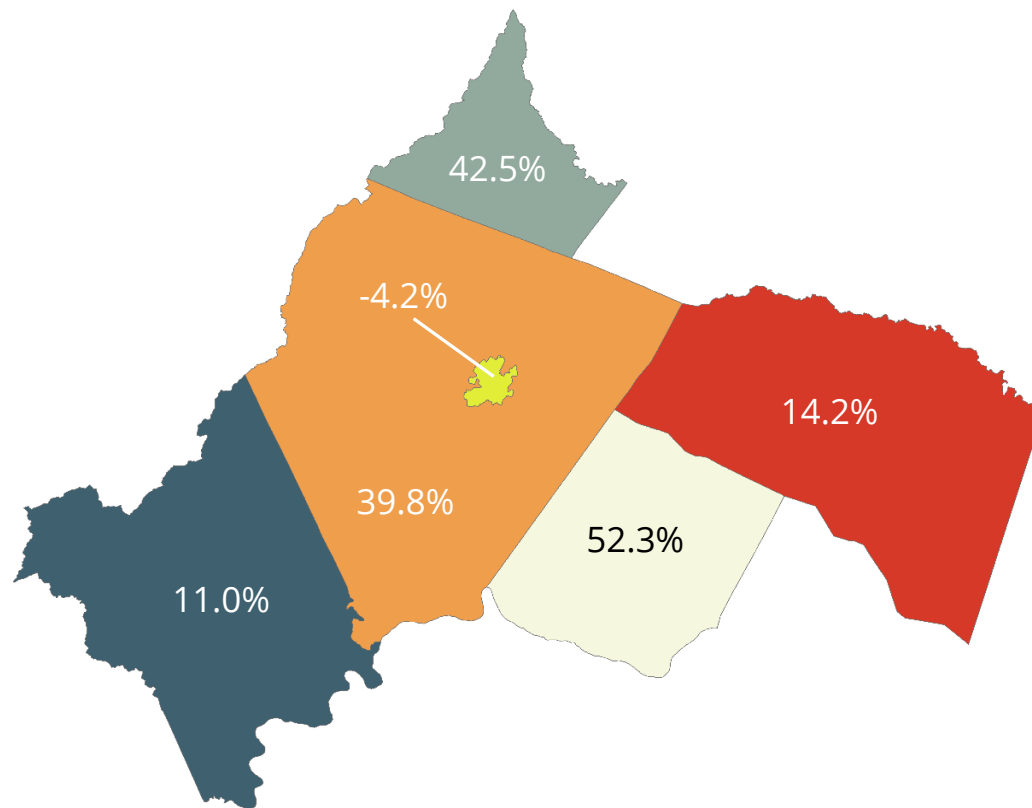


Market Activity - CAAR Footprint



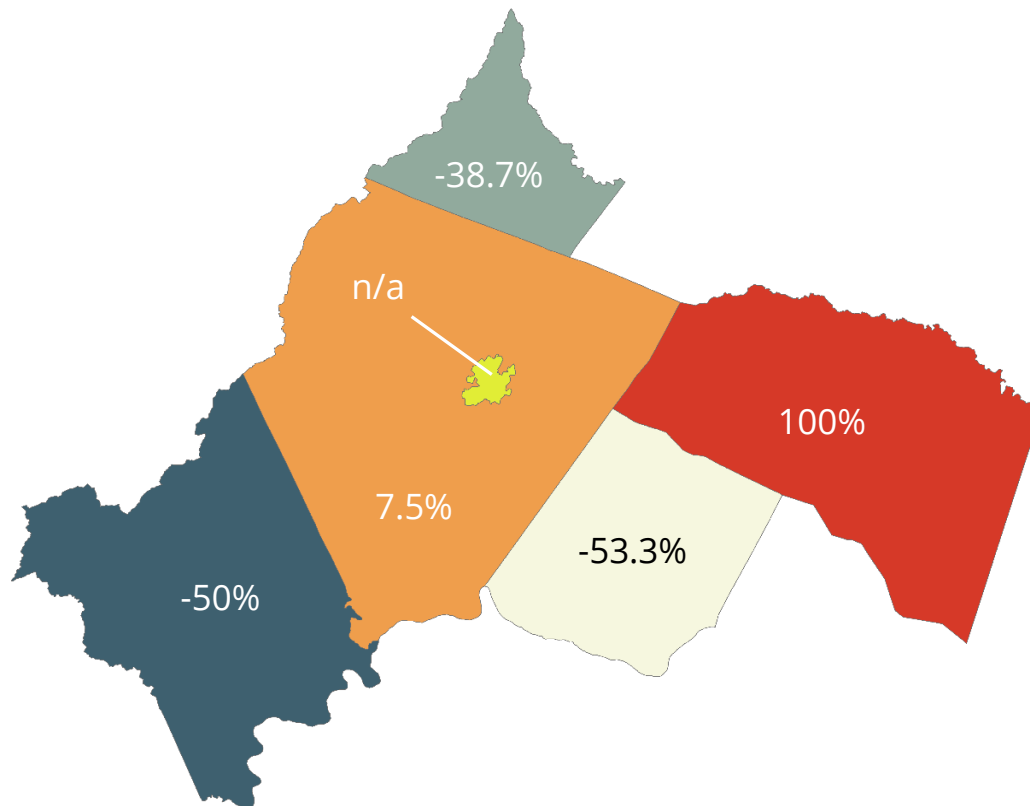
Jurisdiction	Total Sales		
	Aug-25	Aug-26	% Chg
Albemarle County	136	114	-16.2%
Charlottesville	26	26	0.0%
Fluvanna County	46	37	-19.6%
Greene County	41	24	-41.5%
Louisa County	79	76	-3.8%
Nelson County	30	36	20.0%
CAAR	358	313	-12.6%

Active Listings: Total Inventory (includes proposed listings)



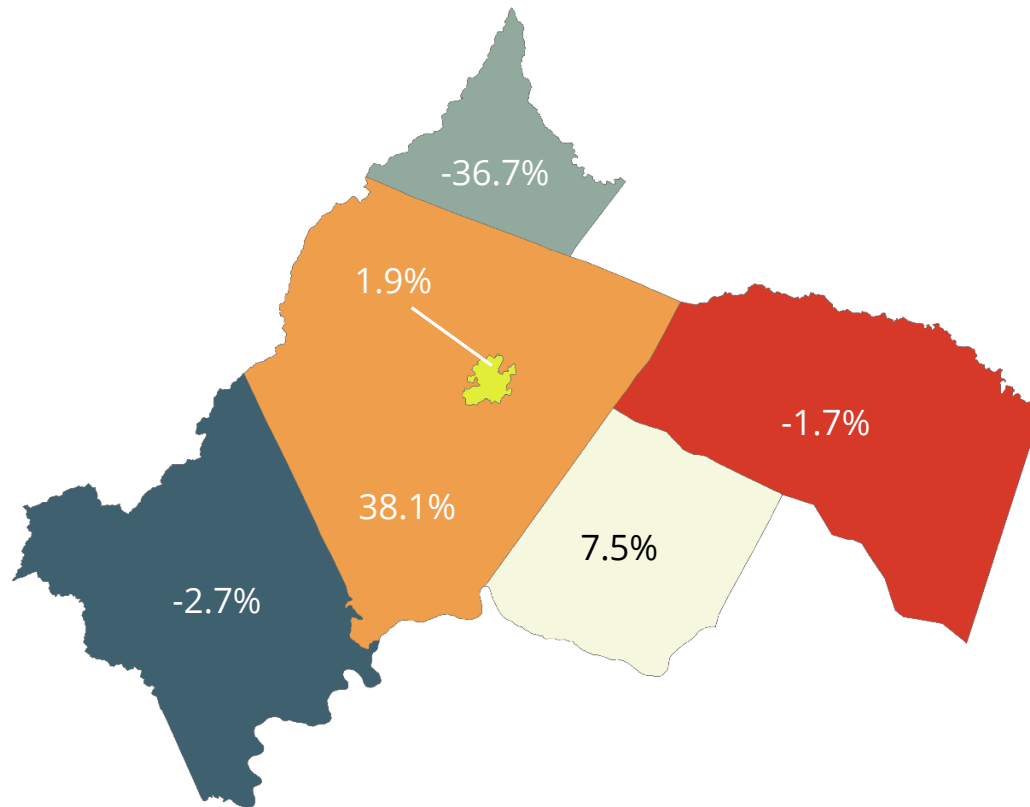
Jurisdiction	Active Listings		% Chg
	Aug-25	Aug-26	
Albemarle County	400	559	39.8%
Charlottesville	118	113	-4.2%
Fluvanna County	107	163	52.3%
Greene County	73	104	42.5%
Louisa County	309	353	14.2%
Nelson County	109	121	11.0%
CAAR	1,116	1,413	26.6%

Active Listings: Proposed Listings



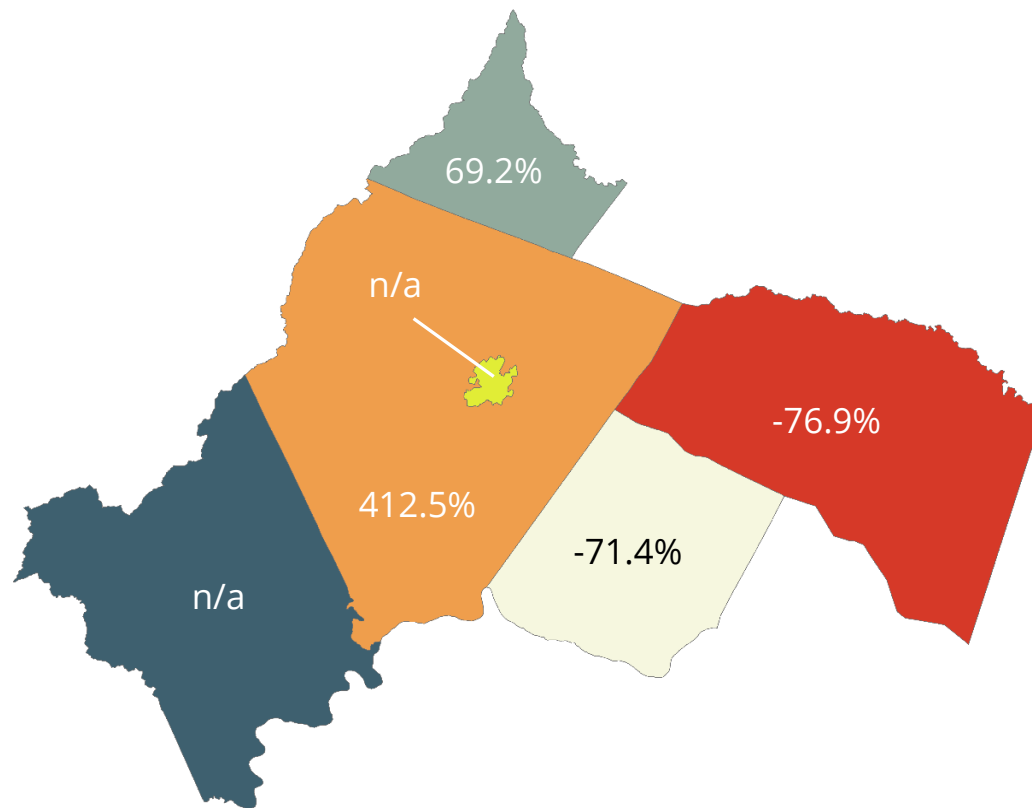
Jurisdiction	Active Listings		% Chg
	Aug-25	Aug-26	
Albemarle County	106	114	7.5%
Charlottesville	0	1	n/a
Fluvanna County	15	7	-53.3%
Greene County	31	19	-38.7%
Louisa County	12	24	100.0%
Nelson County	4	2	-50.0%
CAAR	168	167	-0.6%

New Listings: Total Inventory (includes proposed listings)



Jurisdiction	New Listings		% Chg
	Aug-25	Aug-26	
Albemarle County	168	232	38.1%
Charlottesville	53	54	1.9%
Fluvanna County	53	57	7.5%
Greene County	109	69	-36.7%
Louisa County	120	118	-1.7%
Nelson County	37	36	-2.7%
CAAR	540	566	4.8%

New Listings: Proposed Listings



New Listings
Proposed Listings

<i>Jurisdiction</i>	Aug-25	Aug-26	% Chg
Albemarle County	8	41	412.5%
Charlottesville	0	0	n/a
Fluvanna County	7	2	-71.4%
Greene County	13	22	69.2%
Louisa County	13	3	-76.9%
Nelson County	0	0	n/a
CAAR	41	68	65.9%

Total Market Overview



Key Metrics	Aug-24	2-year Trends	Aug-26	Aug-25	Aug-26	YoY Chg	2025 YTD	2026 YTD	YoY Chg
Sales				358	313	-12.6%	2,480	2,608	5.2%
Pending Sales				317	337	6.3%	2,760	2,985	8.2%
New Listings				540	566	4.8%	4,214	4,743	12.6%
Median List Price				\$450,000	\$480,000	6.7%	\$469,382	\$475,000	1.2%
Median Sales Price				\$450,000	\$480,000	6.7%	\$465,000	\$474,000	1.9%
Median Price Per Square Foot				\$259	\$266	2.6%	\$294	\$298	1.5%
Sold Dollar Volume (in millions)				\$205.9	\$184.5	-10.4%	\$1,478.1	\$1,581.2	7.0%
Median Sold/Ask Price Ratio				99.8%	99.2%	-0.6%	100.0%	100.0%	0.0%
Median Days on Market				20	22	10.0%	12	17	41.7%
Active Listings				1,116	1,413	26.6%	n/a	n/a	n/a
Months of Supply				3.5	4.3	22.7%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed September 15, 2026

Single-Family Detached Market Overview



Key Metrics	Aug-24	2-year Trends	Aug-26	Aug-25	Aug-26	YoY Chg	2025 YTD	2026 YTD	YoY Chg
Sales				328	287	-12.5%	2,274	2,435	7.1%
Pending Sales				297	305	2.7%	2,546	2,752	8.1%
New Listings				508	527	3.7%	3,905	4,373	12.0%
Median List Price				\$465,369	\$499,950	7.4%	\$480,000	\$489,990	2.1%
Median Sales Price				\$465,000	\$500,000	7.5%	\$479,441	\$486,755	1.5%
Median Price Per Square Foot				\$257	\$266	3.4%	\$266	\$270	1.9%
Sold Dollar Volume (in millions)				\$194.3	\$175.8	-9.5%	\$1,405.5	\$1,520.1	8.2%
Median Sold/Ask Price Ratio				99.9%	99.1%	-0.8%	100.0%	100.0%	0.0%
Median Days on Market				18	23	27.8%	12	17	41.7%
Active Listings				1,040	1,295	24.5%	n/a	n/a	n/a
Months of Supply				3.6	4.3	18.5%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed September 15, 2026

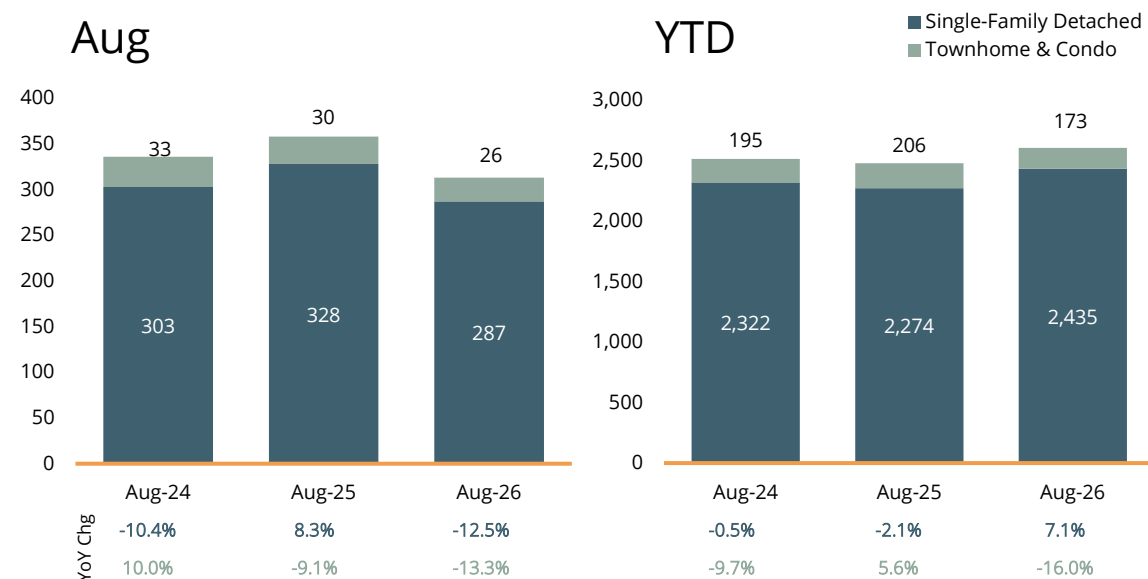
Townhome & Condo Market Overview



Key Metrics	Aug-24	2-year Trends	Aug-26	Aug-25	Aug-26	YoY Chg	2025 YTD	2026 YTD	YoY Chg
Sales				30	26	-13.3%	206	173	-16.0%
Pending Sales				20	32	60.0%	214	233	8.9%
New Listings				32	39	21.9%	309	370	19.7%
Median List Price				\$308,950	\$264,250	-14.5%	\$299,000	\$292,700	-2.1%
Median Sales Price				\$305,000	\$260,000	-14.8%	\$290,000	\$279,000	-3.8%
Median Price Per Square Foot				\$275	\$267	-3.1%	\$279	\$265	-5.1%
Sold Dollar Volume (in millions)				\$11.6	\$8.8	-24.6%	\$72.6	\$61.1	-15.8%
Median Sold/Ask Price Ratio				97.9%	99.8%	1.9%	98.4%	98.1%	-0.3%
Median Days on Market				32	19	-41.3%	20	28	41.0%
Active Listings				76	118	55.3%	n/a	n/a	n/a
Months of Supply				2.6	5.0	90.1%	n/a	n/a	n/a

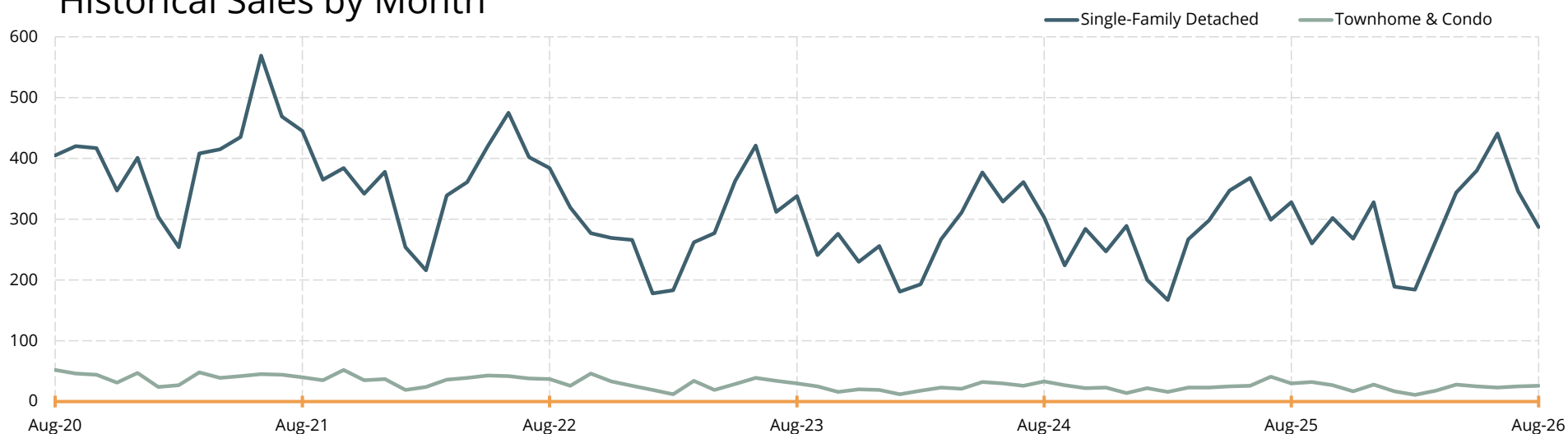
Source: Virginia REALTORS®, data accessed September 15, 2026

Sales

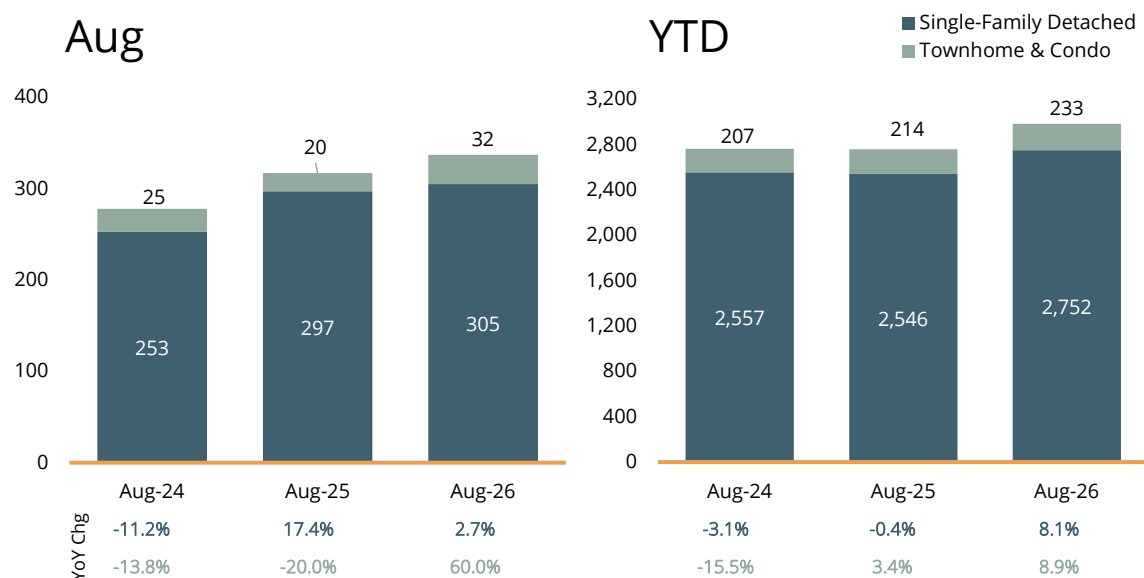


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	260	16.1%	32	18.5%
Oct-25	302	6.3%	27	22.7%
Nov-25	268	8.5%	17	-26.1%
Dec-25	328	13.5%	28	100.0%
Jan-26	189	-5.5%	17	-22.7%
Feb-26	184	10.2%	11	-31.3%
Mar-26	264	-1.1%	18	-21.7%
Apr-26	344	15.4%	28	21.7%
May-26	380	9.5%	25	0.0%
Jun-26	441	19.8%	23	-11.5%
Jul-26	346	15.7%	25	-39.0%
Aug-26	287	-12.5%	26	-13.3%
12-month Avg	299	8.3%	23	-5.1%

Historical Sales by Month

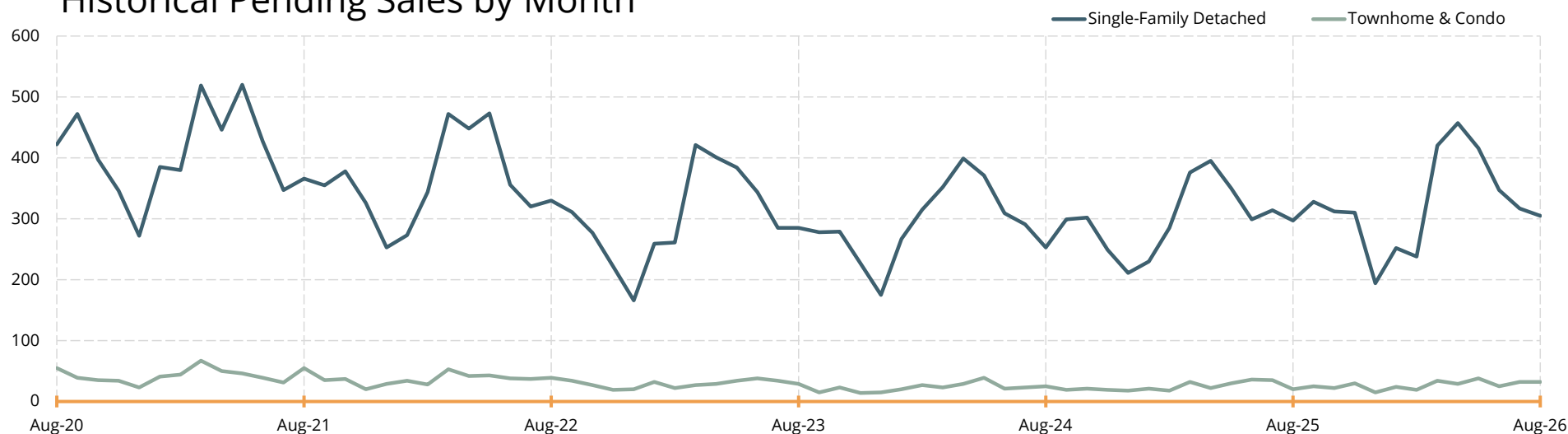


Pending Sales

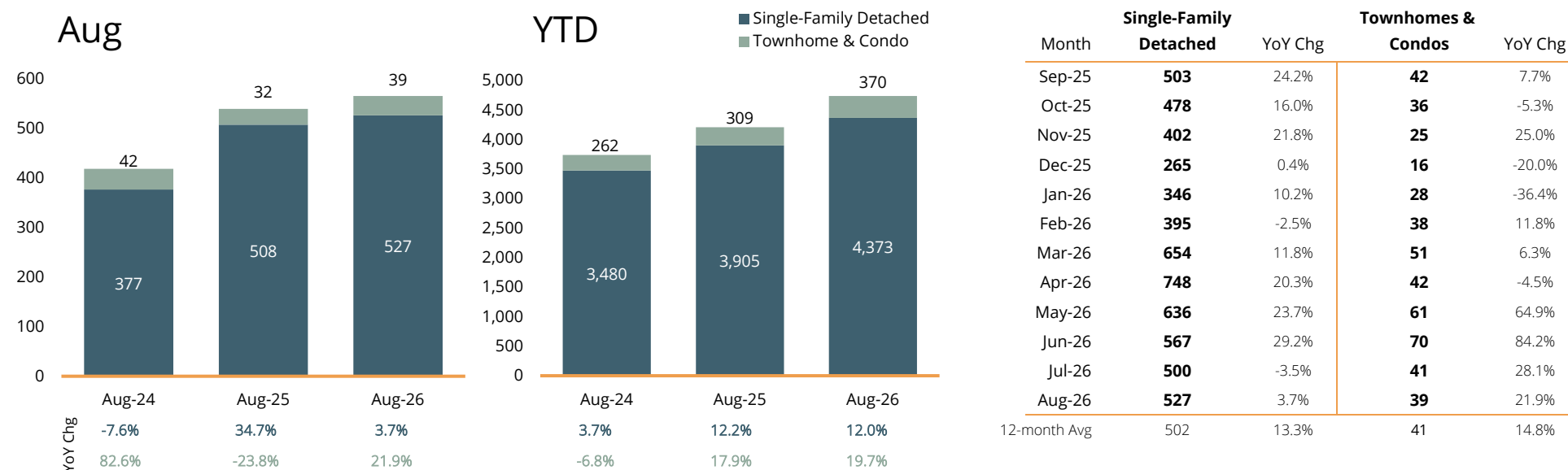


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	328	9.7%	25	31.6%
Oct-25	312	3.3%	22	4.8%
Nov-25	310	24.5%	30	57.9%
Dec-25	194	-8.1%	15	-16.7%
Jan-26	252	9.6%	24	14.3%
Feb-26	238	-16.5%	19	5.6%
Mar-26	420	11.7%	34	6.3%
Apr-26	457	15.7%	29	31.8%
May-26	416	18.9%	38	26.7%
Jun-26	347	16.1%	25	-30.6%
Jul-26	317	1.0%	32	-8.6%
Aug-26	305	2.7%	32	60.0%
12-month Avg	325	8.0%	27	11.7%

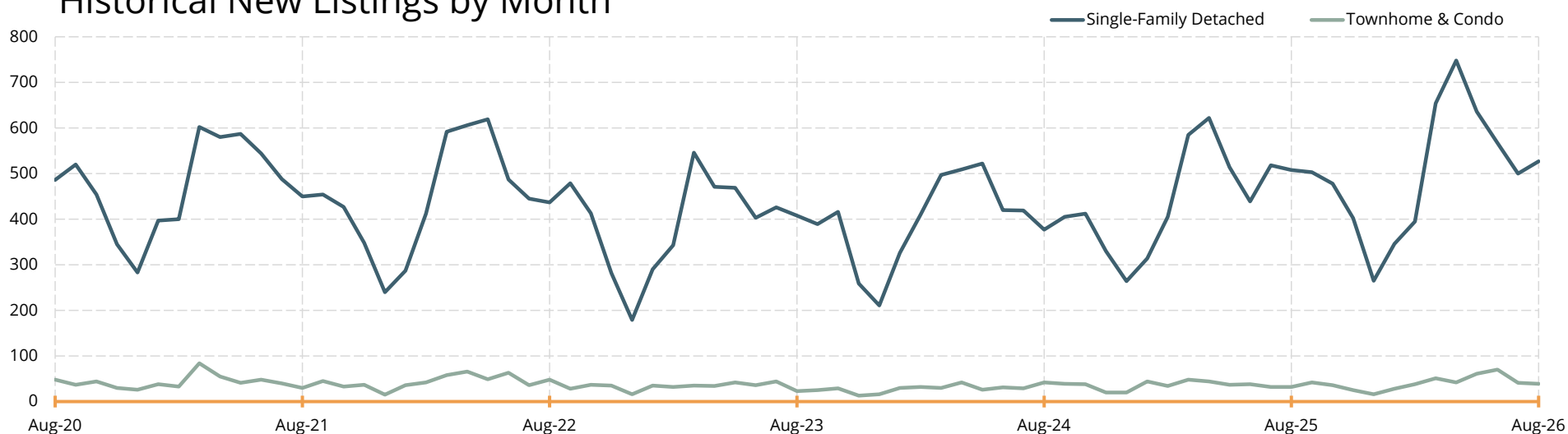
Historical Pending Sales by Month



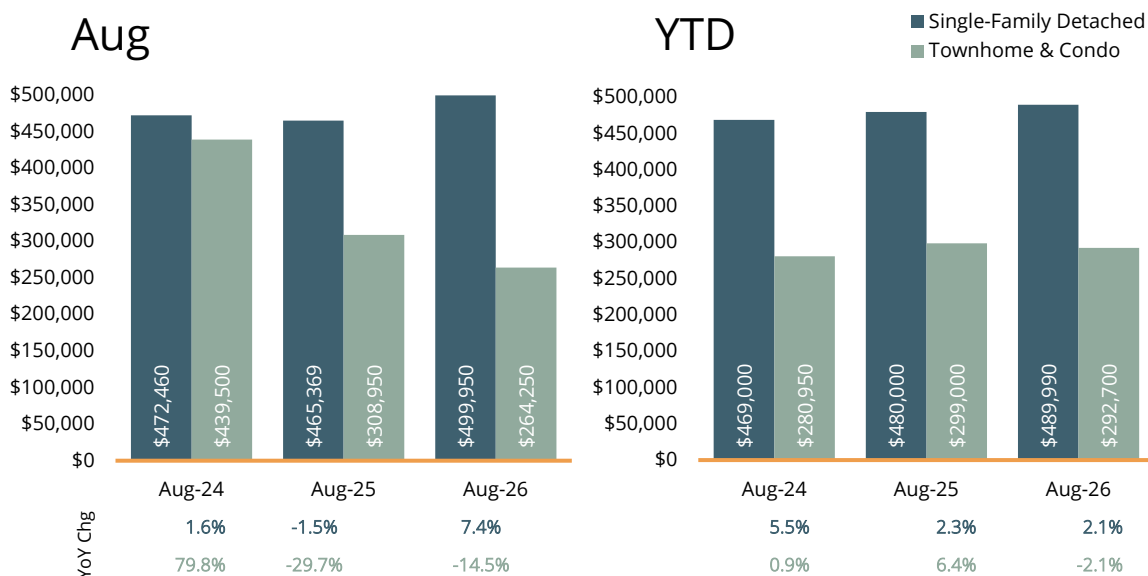
New Listings



Historical New Listings by Month

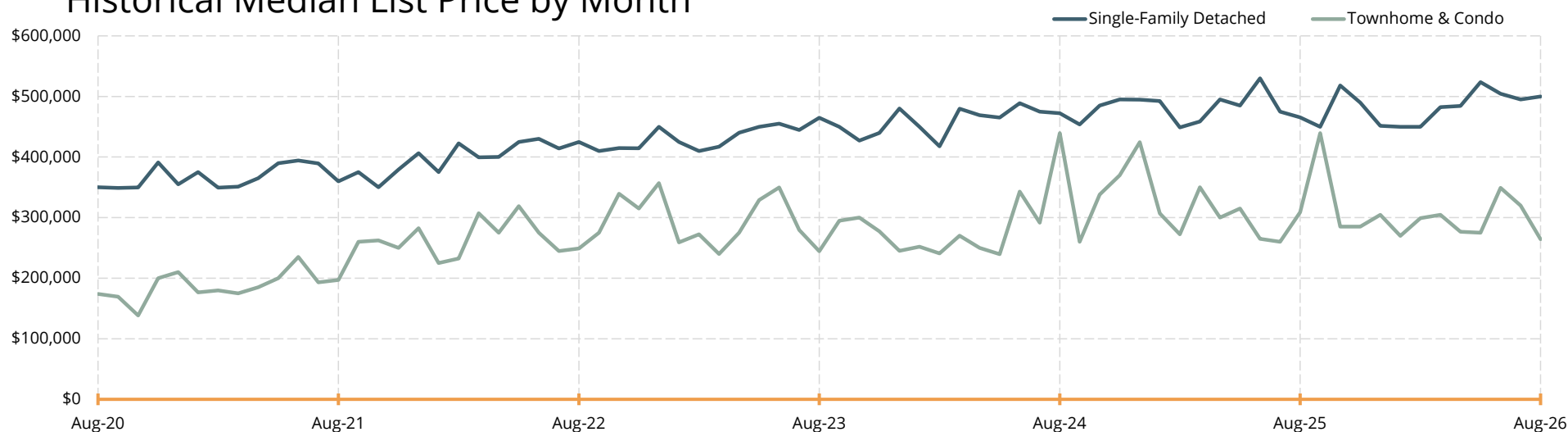


Median List Price

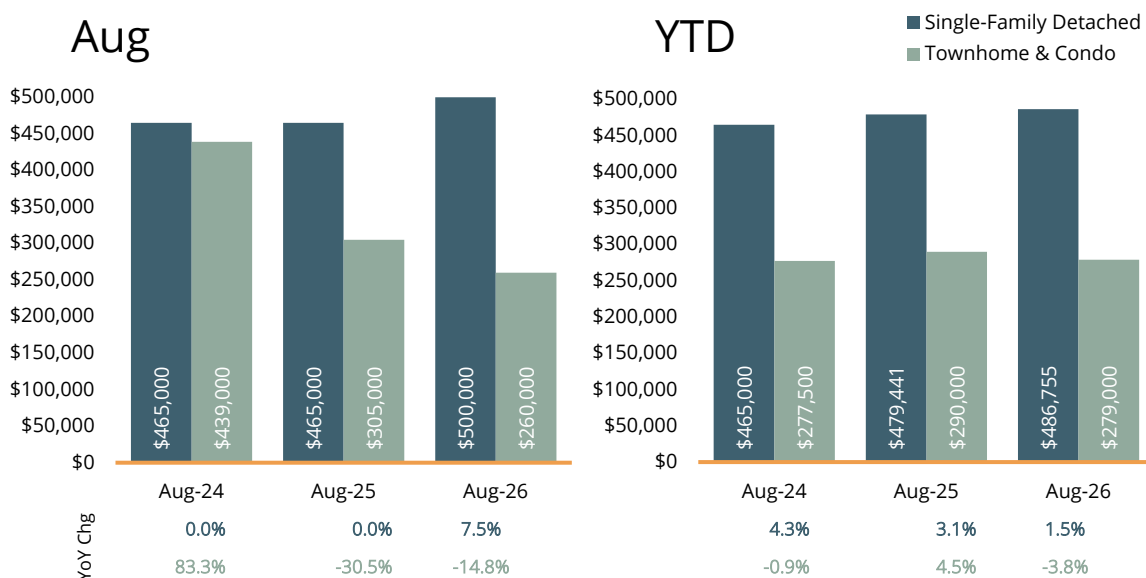


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	\$449,950	-0.8%	\$439,450	69.0%
Oct-25	\$518,208	6.8%	\$285,000	-15.7%
Nov-25	\$489,950	-1.0%	\$285,000	-23.0%
Dec-25	\$451,490	-8.7%	\$304,750	-28.2%
Jan-26	\$450,000	-8.6%	\$269,900	-12.0%
Feb-26	\$450,000	0.2%	\$299,000	9.7%
Mar-26	\$482,500	5.2%	\$304,500	-13.0%
Apr-26	\$484,250	-2.2%	\$276,500	-7.8%
May-26	\$523,725	8.0%	\$275,000	-12.7%
Jun-26	\$504,480	-4.8%	\$349,000	31.7%
Jul-26	\$495,000	4.2%	\$320,000	23.1%
Aug-26	\$499,950	7.4%	\$264,250	-14.5%
12-month Avg	\$483,292	0.4%	\$306,029	-2.6%

Historical Median List Price by Month

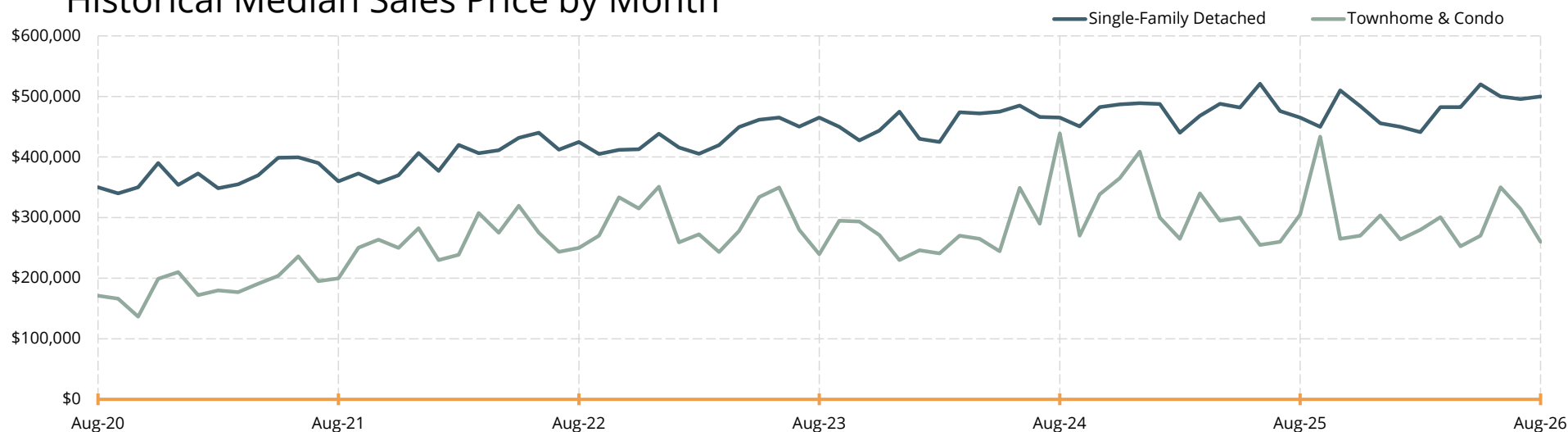


Median Sales Price

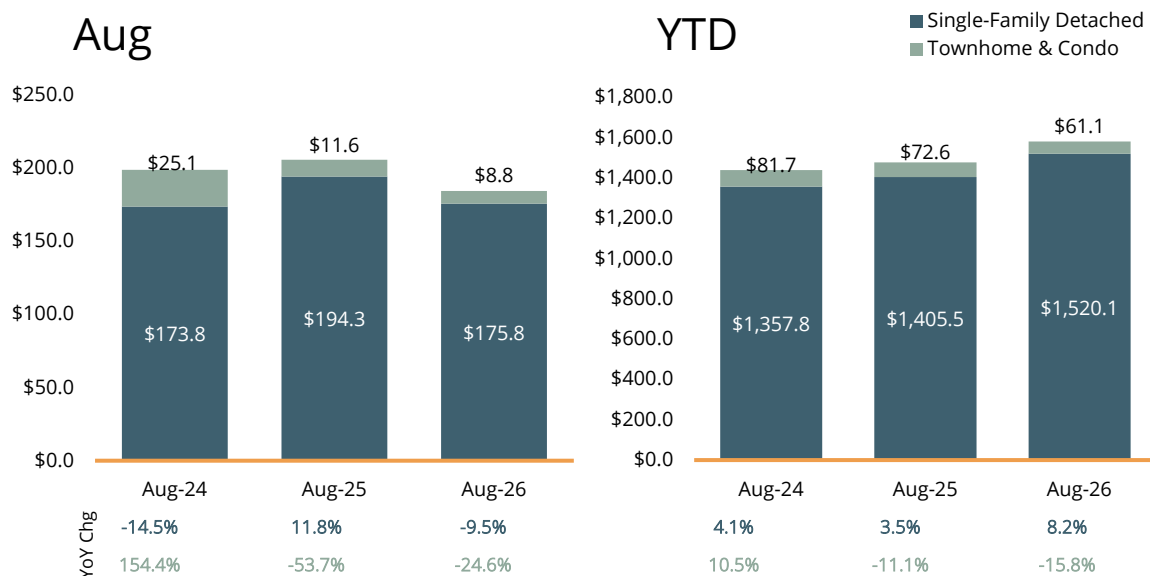


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	\$449,995	-0.1%	\$433,500	60.6%
Oct-25	\$510,000	5.7%	\$265,000	-21.7%
Nov-25	\$484,000	-0.6%	\$270,000	-26.0%
Dec-25	\$455,665	-6.8%	\$303,500	-25.8%
Jan-26	\$449,900	-7.7%	\$264,000	-12.0%
Feb-26	\$441,000	0.2%	\$280,000	5.7%
Mar-26	\$482,500	3.1%	\$300,750	-11.5%
Apr-26	\$482,250	-1.2%	\$252,500	-14.4%
May-26	\$520,000	7.9%	\$270,000	-10.0%
Jun-26	\$500,000	-4.0%	\$350,000	37.3%
Jul-26	\$495,630	4.1%	\$314,000	20.8%
Aug-26	\$500,000	7.5%	\$260,000	-14.8%
12-month Avg	\$480,912	0.6%	\$296,938	-3.8%

Historical Median Sales Price by Month

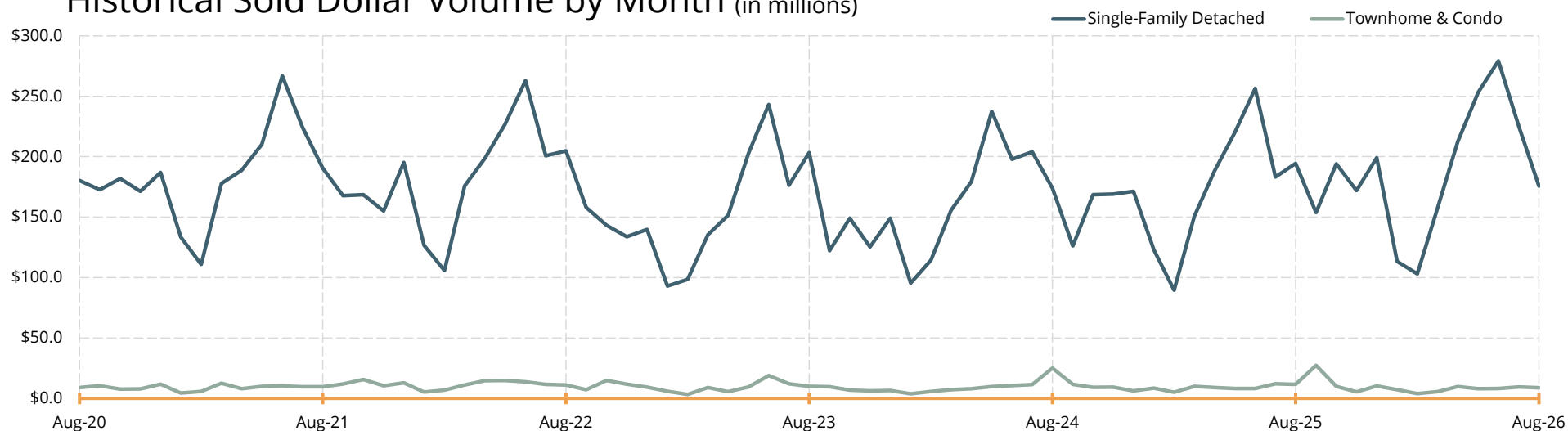


Sold Dollar Volume (in millions)

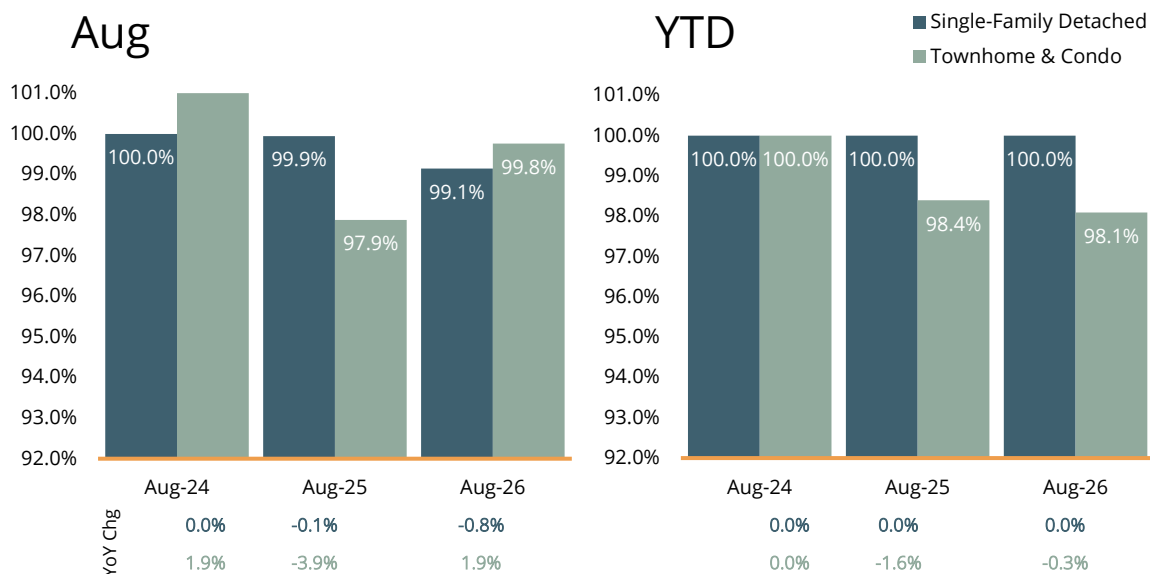


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	\$153.8	21.9%	\$27.4	137.6%
Oct-25	\$194.1	15.2%	\$10.0	9.0%
Nov-25	\$172.0	1.8%	\$5.4	-41.8%
Dec-25	\$199.1	16.3%	\$10.2	66.5%
Jan-26	\$113.4	-7.8%	\$7.2	-14.8%
Feb-26	\$103.1	15.1%	\$4.0	-22.7%
Mar-26	\$157.4	4.5%	\$5.6	-43.4%
Apr-26	\$212.4	12.8%	\$9.9	9.3%
May-26	\$253.2	15.0%	\$8.0	-1.3%
Jun-26	\$279.3	8.9%	\$8.1	-0.1%
Jul-26	\$225.6	23.1%	\$9.5	-21.8%
Aug-26	\$175.8	-9.5%	\$8.8	-24.6%
12-month Avg	\$186.6	9.7%	\$9.5	4.9%

Historical Sold Dollar Volume by Month (in millions)

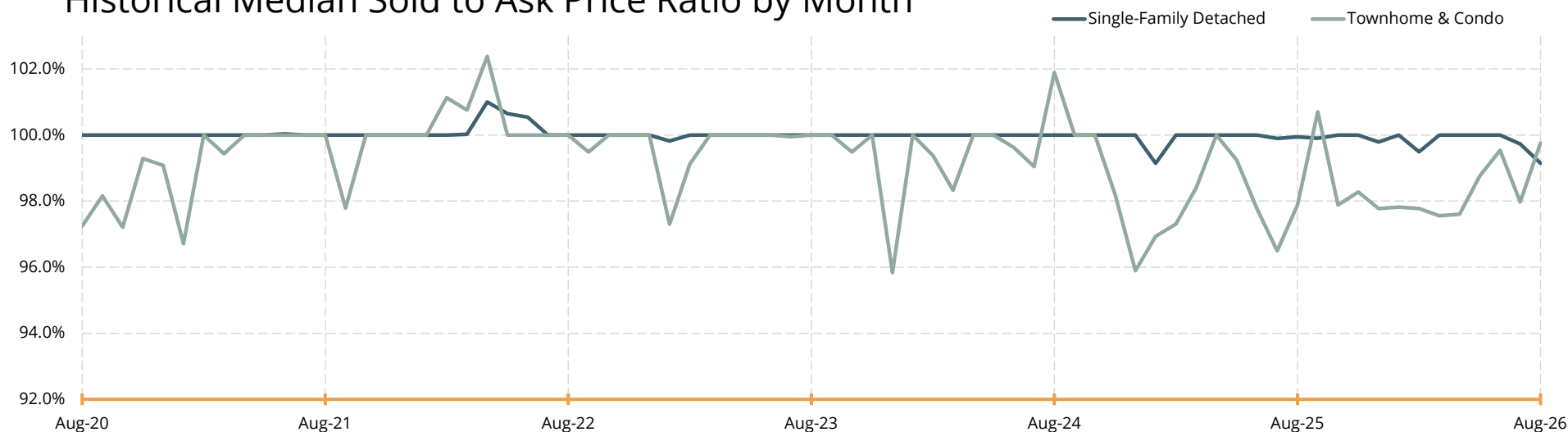


Median Sold to Ask Price Ratio

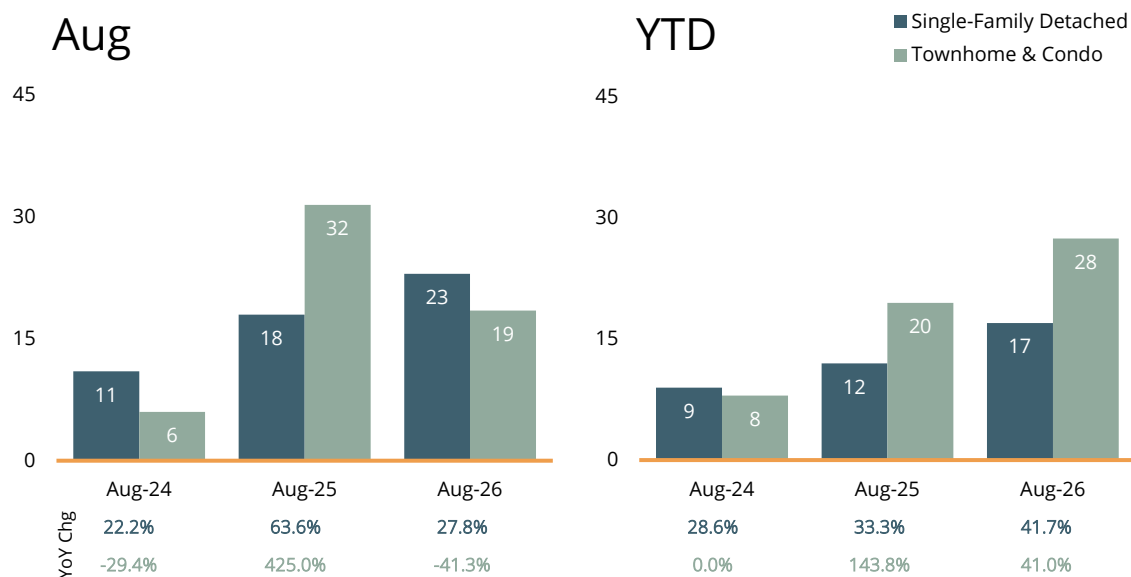


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	99.9%	-0.1%	100.7%	0.7%
Oct-25	100.0%	0.0%	97.9%	-2.1%
Nov-25	100.0%	0.0%	98.3%	0.1%
Dec-25	99.8%	-0.2%	97.8%	2.0%
Jan-26	100.0%	0.9%	97.8%	0.9%
Feb-26	99.5%	-0.5%	97.8%	0.5%
Mar-26	100.0%	0.0%	97.6%	-0.9%
Apr-26	100.0%	0.0%	97.6%	-2.4%
May-26	100.0%	0.0%	98.8%	-0.5%
Jun-26	100.0%	0.0%	99.5%	1.8%
Jul-26	99.7%	-0.2%	98.0%	1.5%
Aug-26	99.1%	-0.8%	99.8%	1.9%
12-month Avg	99.8%	-0.1%	98.5%	0.3%

Historical Median Sold to Ask Price Ratio by Month

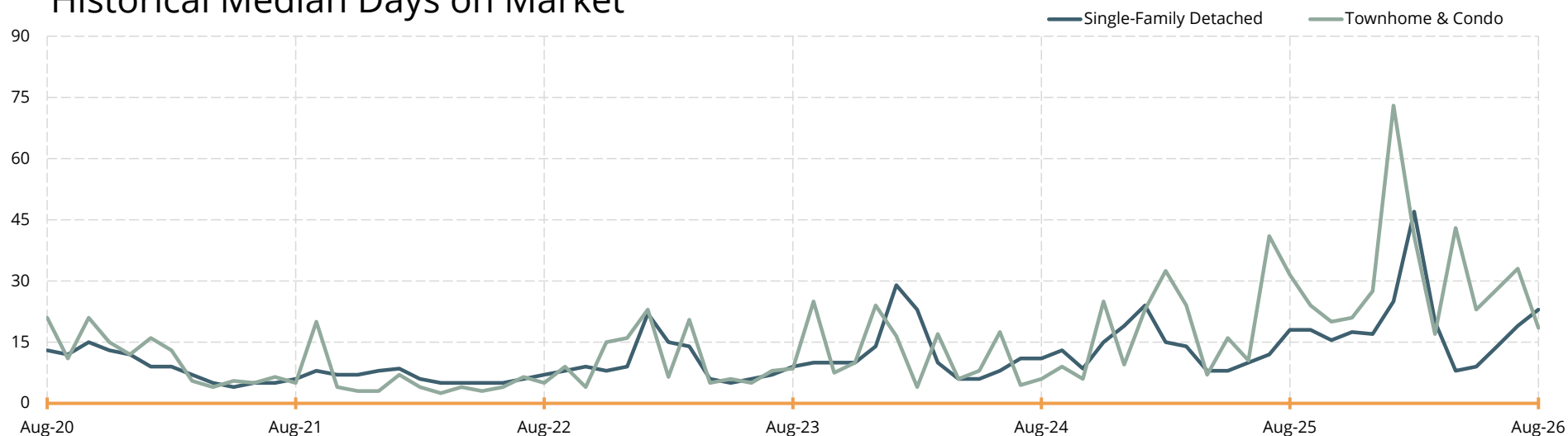


Median Days on Market

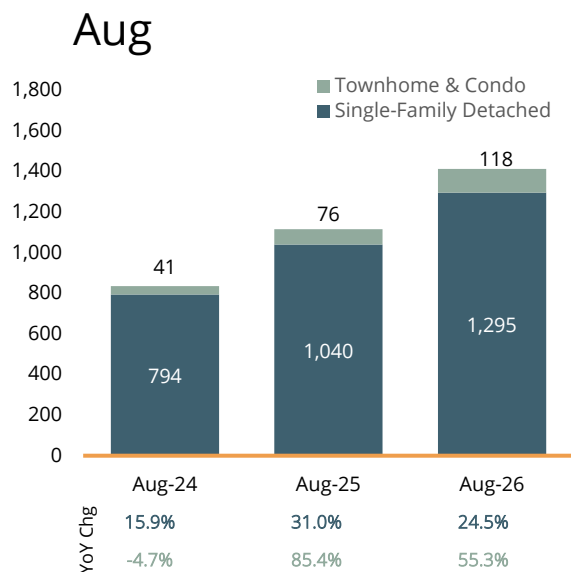


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	18	38.5%	24	166.7%
Oct-25	16	82.4%	20	233.3%
Nov-25	18	16.7%	21	-16.0%
Dec-25	17	-10.5%	28	189.5%
Jan-26	25	4.2%	73	217.4%
Feb-26	47	213.3%	41	26.2%
Mar-26	20	42.9%	17	-29.2%
Apr-26	8	0.0%	43	514.3%
May-26	9	12.5%	23	43.8%
Jun-26	14	40.0%	28	166.7%
Jul-26	19	58.3%	33	-19.5%
Aug-26	23	27.8%	19	-41.3%
12-month Avg	19	41.6%	31	57.0%

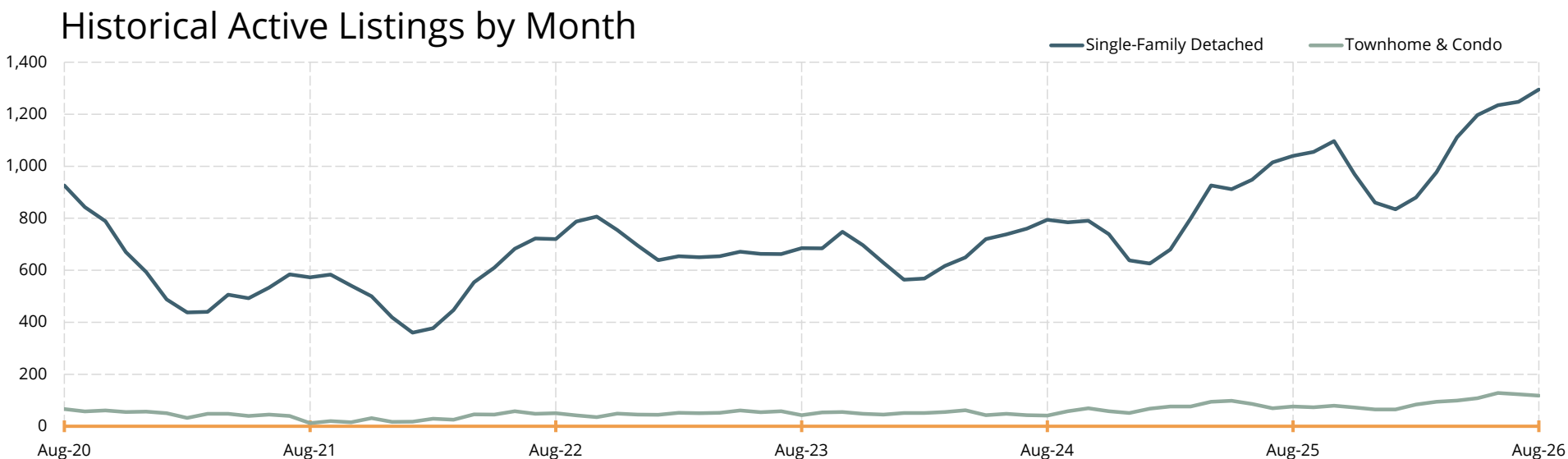
Historical Median Days on Market



Active Listings



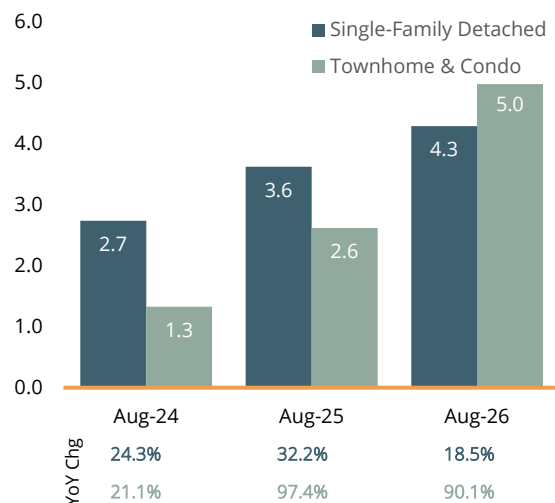
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Sep-25	1,055	34.6%	73	25.9%
Oct-25	1,097	38.9%	79	14.5%
Nov-25	969	31.1%	72	24.1%
Dec-25	860	34.8%	65	27.5%
Jan-26	834	33.2%	65	-4.4%
Feb-26	880	29.4%	84	10.5%
Mar-26	977	22.3%	94	23.7%
Apr-26	1,111	20.0%	99	5.3%
May-26	1,197	31.3%	108	10.2%
Jun-26	1,235	30.3%	128	48.8%
Jul-26	1,248	23.0%	123	78.3%
Aug-26	1,295	24.5%	118	55.3%
12-month Avg	1,063	28.9%	92	26.1%



Months of Supply

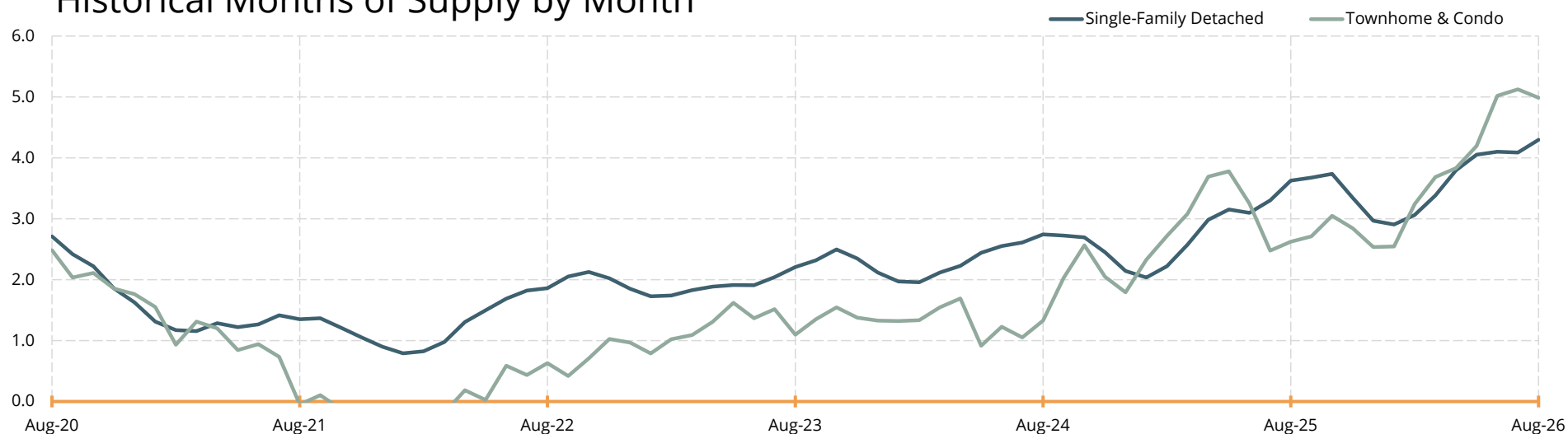


Aug

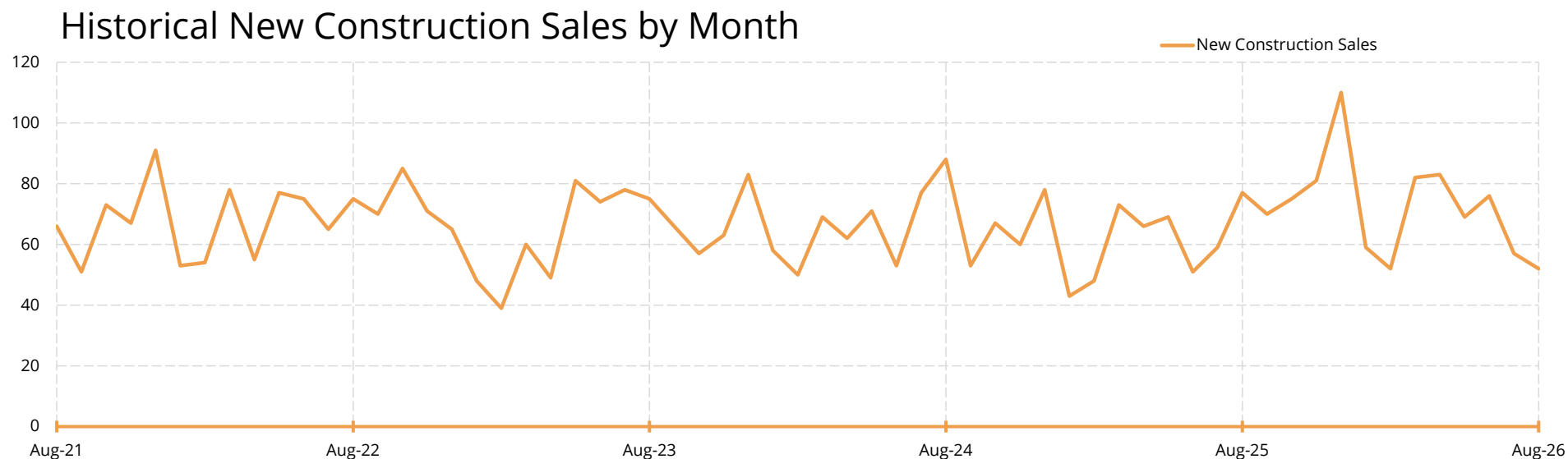
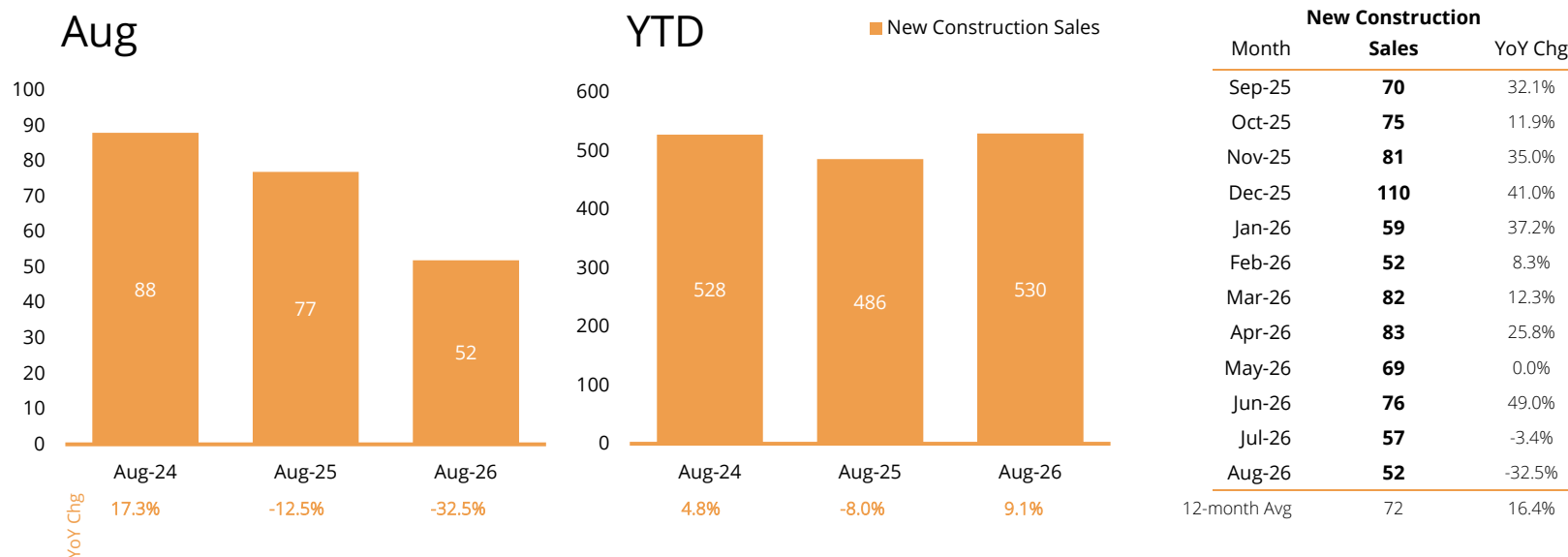


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-25	3.7	34.8%	2.7	33.6%
Oct-25	3.7	38.7%	3.0	18.8%
Nov-25	3.3	36.4%	2.8	38.9%
Dec-25	3.0	38.5%	2.5	41.4%
Jan-26	2.9	42.6%	2.5	9.3%
Feb-26	3.1	37.9%	3.2	19.3%
Mar-26	3.4	31.4%	3.7	19.6%
Apr-26	3.8	27.3%	3.8	3.8%
May-26	4.1	28.5%	4.2	10.9%
Jun-26	4.1	32.4%	5.0	54.4%
Jul-26	4.1	23.8%	5.1	106.8%
Aug-26	4.3	18.5%	5.0	90.1%
12-month Avg	3.6	31.5%	3.6	35.1%

Historical Months of Supply by Month



New Construction Sales



Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg
Albemarle County	168	232	38.1%	136	114	-16.2%	\$544,678	\$582,770	7.0%	400	559	39.8%	2.9	4.4	50.4%
Charlottesville	53	54	1.9%	26	26	0.0%	\$492,750	\$485,000	-1.6%	118	113	-4.2%	3.8	3.0	-18.9%
Fluvanna County	53	57	7.5%	46	37	-19.6%	\$374,530	\$386,055	3.1%	107	163	52.3%	3.0	4.3	43.1%
Greene County	109	69	-36.7%	41	24	-41.5%	\$428,980	\$405,750	-5.4%	73	104	42.5%	2.6	3.3	28.7%
Louisa County	120	118	-1.7%	79	76	-3.8%	\$425,000	\$456,007	7.3%	309	353	14.2%	5.1	5.2	0.9%
Nelson County	37	36	-2.7%	30	36	20.0%	\$470,000	\$450,000	-4.3%	109	121	11.0%	4.0	4.9	21.8%

Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg
Albemarle County	1,577	1,910	21.1%	1,017	1,010	-0.7%	\$545,000	\$574,995	5.5%	400	559	39.8%
Charlottesville	468	466	-0.4%	272	317	16.5%	\$500,000	\$500,000	0.0%	118	113	-4.2%
Fluvanna County	409	513	25.4%	296	306	3.4%	\$376,200	\$370,000	-1.6%	107	163	52.3%
Greene County	506	440	-13.0%	208	227	9.1%	\$429,000	\$408,500	-4.8%	73	104	42.5%
Louisa County	945	1,098	16.2%	490	563	14.9%	\$410,000	\$455,000	11.0%	309	353	14.2%
Nelson County	309	316	2.3%	197	185	-6.1%	\$437,500	\$425,000	-2.9%	109	121	11.0%

Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg
Albemarle County	151	209	38.4%	122	103	-15.6%	\$558,677	\$606,834	8.6%	377	493	30.8%	3.1	4.2	34.9%
Charlottesville	48	44	-8.3%	20	23	15.0%	\$492,750	\$490,000	-0.6%	96	87	-9.4%	3.6	2.8	-23.2%
Fluvanna County	53	57	7.5%	46	37	-19.6%	\$374,530	\$386,055	3.1%	107	163	52.3%	3.1	4.4	41.1%
Greene County	109	69	-36.7%	41	24	-41.5%	\$428,980	\$405,750	-5.4%	73	104	42.5%	2.6	3.3	28.7%
Louisa County	120	117	-2.5%	77	75	-2.6%	\$418,297	\$453,014	8.3%	309	351	13.6%	5.2	5.2	0.1%
Nelson County	27	31	14.8%	22	25	13.6%	\$537,500	\$523,200	-2.7%	78	97	24.4%	4.0	5.7	43.9%

Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg
Albemarle County	1,442	1,702	18.0%	921	946	2.7%	\$570,000	\$598,000	4.9%	377	493	30.8%
Charlottesville	395	385	-2.5%	225	264	17.3%	\$527,000	\$525,000	-0.4%	96	87	-9.4%
Fluvanna County	408	512	25.5%	295	306	3.7%	\$377,630	\$370,000	-2.0%	107	163	52.3%
Greene County	506	440	-13.0%	208	227	9.1%	\$429,000	\$408,500	-4.8%	73	104	42.5%
Louisa County	941	1,089	15.7%	486	557	14.6%	\$410,000	\$454,332	10.8%	309	351	13.6%
Nelson County	213	245	15.0%	139	135	-2.9%	\$490,000	\$500,000	2.0%	78	97	24.4%

Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg
Albemarle County	17	23	35.3%	14	11	-21.4%	\$253,500	\$265,000	4.5%	23	66	187%	1.1	7.2	528%
Charlottesville	5	10	100.0%	6	3	-50.0%	\$488,750	\$329,000	-32.7%	22	26	18.2%	4.4	4.4	0.3%
Fluvanna County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	0	0	n/a	-4.0	0.0	-100.0%
Greene County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	0	0	n/a	0.0	0.0	n/a
Louisa County	0	1	n/a	2	1	-50%	\$657,500	\$489,786	-26%	0	2	n/a	0.0	3.4	n/a
Nelson County	10	5	-50.0%	8	11	37.5%	\$283,500	\$245,000	-13.6%	31	24	-22.6%	4.0	3.0	-25.0%

Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg	Aug-25	Aug-26	% chg
Albemarle County	135	208	54.1%	96	64	-33.3%	\$281,000	\$260,000	-7.5%	23	66	187.0%
Charlottesville	73	81	11.0%	47	53	12.8%	\$314,000	\$350,000	11.5%	22	26	18.2%
Fluvanna County	1	1	0.0%	1	0	-100.0%	\$293,288	\$0	-100.0%	0	0	n/a
Greene County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	0	0	n/a
Louisa County	4	9	n/a	4	6	50.0%	\$630,000	\$505,893	-19.7%	0	2	n/a
Nelson County	96	71	-26.0%	58	50	-13.8%	\$263,250	\$255,000	-3.1%	31	24	-22.6%



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

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Data and analysis provided by Virginia REALTORS® Research Team

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.