

MINUTES
CAAR Board of Directors Meeting
Wednesday, July 29, 2026
Hillsdale Conference Center

Attendance

Present: Amanda Spigone (President), Kevin Wilberger (President-Elect), Georgia Lindsey (Treasurer), Josh White (Immediate Past President), Kim Armstrong, Zoya Claus, Ivy Haines, Matthew Holt, Aaron Howell, Janice O'Hara, Jessica Russo, Francesca San Giorgio. Staff: Abby Tammen, Ian Desautel, Ali DiGuardo, Neil Williamson. Excused: Roxanne Carter-Johnston, Laurie Falk.

Welcome and Call to Order

President Spigone called the meeting to order at 9:01 a.m. The Board acknowledged the Antitrust Statement.

Approval of Consent Agenda

A **MOTION** was **MADE, SECONDED** and **UNANIMOUSLY APPROVED** to accept the consent agenda which included the May 27, 2026 meeting minutes and the new members listed below.

New Members

5/21/2026 – 5/31/2026. Coby Mather, Dogwood Realty Group LL; Whitney Henderson, Frank Hardy Sotheby's International Realty.

6/1/2026 – 6/30/2026. Jennifer Rashap, Long & Foster - Lake Monticello; Rachael Livermore, Corcoran Wiley-Orange; Cody Waagner, Real Broker LLC-McLean VA; Landon Tapscott, Keeton & Co Real Estate; Benjamin Swinson, Cowan Realty; Dory Doyle, Real Broker LLC-McLean VA; Mary Beth Moran, The Hogan Group-Charlottesville; Kayla Schaefer, Keller Williams Alliance-Charlottesville; Rebecca Fuller, Dogwood Realty Group LLC.

7/1/2026 – 7/17/2026. Kellie Mega, Real Broker LLC-McLean VA; Michae Darby, Long & Foster - Lake Monticello; Elijah Ebrahimi, Montague Miller & Co Westfield; Luis Oyola, Yes Realty Partners.

Treasurer's Report

April and May 2026 Financials

Treasurer Lindsey reviewed the April and May financial reports. A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to accept the April and May 2026 financial reports as presented.

Board Strategic Discussion

CAAR Strategic Plan Progress

The Board received an update on the progress of committee, council, and project team initiatives aligned with and advancing the goals of CAAR's 2025–2027 Strategic Plan.

National Association of REALTORS® (NAR) Core Standards Progress

The Board received an update on CAAR's progress toward meeting the NAR Core Standards, which are designed to strengthen local associations and ensure the delivery of high-quality programs, services, and support to members.

President's Report

Young Professionals Network (YPN) REALTORS® Political Action Committee (RPAC) Waterpalooza Outcome
President Spigone shared that the Executive Committee team won. About \$800 was raised for RPAC.

Board Action Items

Operations Committee Motions

A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to provide funding to implement Trestle Share into the Paragon MLS platform with a completion date by 12/31/2026.

A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to sunset the New REALTOR® Incentive Program, with all associated benefits and activities concluding by December 31, 2026.

A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to approve the implementation of an Affiliate Recruitment Incentive Program, awarding a \$25 gift card — funded through CAAR credit card reward points — to any REALTOR® or Affiliate Member who successfully refers a new affiliate member to CAAR upon completion of their membership and payment of dues.

A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to accept the Artificial Intelligence (AI) Policy as amended to show annual review of the policy.

A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to accept the Social Media Policy as presented.

Public Affairs Committee Motions

A **MOTION** was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to approve revisions to the CAAR Code of Public Policy.

Items from the CEO

MLS RFP Process Update

CEO Tammen provided an update on the residential MLS Request for Proposal (RFP) process. The deadline for the MLS Evaluation Surveys is 5 p.m. on Fri., July 31st.

Affiliate Coffee Chats with Board Members

Board members were encouraged to participate in coffee chats with new affiliate members to strengthen relationships and support affiliate engagement.

VAR Community Engagement Grant Received

CAAR received a \$2,500 Virginia REALTORS® Community Engagement Grant to promote the CAAR Foundation benefit concert as well as promote the REALTOR® in the community through a radio campaign.

Town Hall Meetings

CAAR will launch the outlying locality Town Hall Meetings in August.

Next Board Meeting

Wed., Aug. 26, 2026, 9 – 10:30 a.m. at the Hillsdale Conference Center.

Adjourn

President Spigone adjourned the meeting at 9:40 a.m.

Respectfully Submitted, Abby Tammen, Secretary