

**MINUTES**  
Charlottesville Area Association of REALTORS®  
**Professional Development Group**  
**Monday, April 27, 2026**  
**9:30 – 10:30 a.m. Hillsdale Conference Center**

**Attendance**

Present: Anita Dunbar, Marcella Johnson, Michele Kibler, (V. CH), Melissa Moody, (CH), Janice O'Hara, (BOD), Ivy Haines (BOD), Lourdes Rojas Morales, Tara Savage, Staff: Teresa Kirkhart

Not Present: Ivy Haines

**Welcome & Call to Order**

Chair, Melissa Moody called the meeting to order at 9:34 and reviewed the CAAR Antitrust

**Minutes**

The minutes from the Monday, March 23rd meeting were approved as presented.

**Old Business**

2027 Planning: All GMM meeting topics have been scheduled. Latte and Learn topics were discussed. Teresa will reach out to Virginia Realtors to see if there is someone who could speak on scams targeted at Realtors for the September latte and learn. Michele sent an email to Maria Dipocce to see if she would teach a latte and learn about AI: work smart not harder in February. Affordable Housing Update was suggested as a topic, Teresa will reach out to Neil to coordinate for the October latte and learn. Kristy Johnston is a local attorney that may be a good person to teach a class about Divorce, Death & Trusts on Nov. 5th 9am - 10am, Tara Savage will send her an email.

**New Business**

No new business

**Board Updates**

Committee board member reported that they are working on separating HCC from CAAR and they are doing administrative items pushing this forward.

**Next Meeting** - Mon., Sept. 28<sup>th</sup> – 9:30 a.m., Hybrid

**Adjourn**