

MINUTES
Charlottesville Area Association of REALTORS®
Professional Development Group
Monday, March 23, 2026
9:30 – 10:30 a.m. Hillsdale Conference Center

Attendance

Present: Anita Dunbar, Marcella Johnson, Michele Kibler, (V. CH), Melissa Moody, (CH), Janice O'Hara, (BOD), Ivy Haines (BOD), Lourdes Rojas Morales, Staff: Teresa Kirkhart

Not Present: Tara Savage, Jamie Yowell

Welcome & Call to Order

Chair, Melissa Moody called the meeting to order at 9:34 and reviewed the CAAR Antitrust

Minutes

The minutes from the Monday, March 23rd meeting were approved as presented.

Old Business

Marie Westbrook: Staff reached out after last meeting and has been awaiting a response as to who the presenter will be. Reaching out again to confirm.

2027 Official Education Workbook:

General Membership Meetings:

Feb. GMM -The title was selected: The Real Estate Dream Team: Insights from a REALTOR®, Attorney, Inspector & Appraiser

Mar. GMM – Professional Honor Society

May GMM – Transportation Update

Sept. GMM – Economic Summit

Nov. GMM – Annual Meeting & AI Update

Dec. GMM - Installation

Latte & Learn:

Feb- AI Series #1

Mar. City Tax Assessor

May- AI Series #2

Sept- What's going on in Rivanna Station

Oct- CAAR's Tools for Members

Nov- Financial Strategies for REALTORS®: Insights from a CPA

New Business

Professional Development Survey Results: Showed majority like the Senior Real Estate Specialist Designation. CAAR already holds MRP and AHWD. Staff will be researching this designation and will report at the next meeting.

Board Updates - None that would affect REALTORS®

Next Meeting: Mon., Apr. 27th – 9:30 a.m., Hybrid

Adjourn