

MINUTES
Charlottesville Area Association of REALTORS®
Past Presidents Council
Wednesday, February 11, 2026
Hillsdale Conference Center/Zoom

Attendance

Present: Anne Burroughs (Chair), Rives Bailey, Brad Conner, Pam Dent, John Ince (remote), Tele Jenifer, S. Lisa Herndon, Percy Montague, IV., Donna Patton (remote), Denise Ramey, Greg Slater (remote), Pat Sury, Pat Widhalm, Tom Woolfolk, Arleen Yobs. Excused: Anita Dunbar, Bill Howard, Barbara McMurry, Josh White (Vice Chair). Guest: Amanda Spigone (President). Staff: Ali DiGuardo, Abby Tammen.

Welcome and Call to Order

Chair Burroughs called the meeting to order at 2:01 p.m. and reviewed the CAAR Antitrust Statement.

Minutes

The minutes from the October 15, 2025 meeting were approved as presented.

New Business

Volunteer Mandatory Training

Volunteers must complete the National Association of REALTORS® Fairhaven 2.0 training and the Virginia REALTORS® Harassment Prevention Training.

Volunteer Mandatory Documentation

Volunteers must review Appendix A and review and sign Appendix B.

OneDrive

Staff reviewed the contents of the OneDrive folder.

CAAR 2025 Hall of Fame Submissions

A MOTION was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to accept Past President Rives Bailey into the CAAR 2025 Hall of Fame.

A MOTION was **MADE, SECONDED**, and **UNANIMOUSLY APPROVED** to accept Ginger Slavic into the CAAR 2025 Hall of Fame.

A MOTION was **MADE, SECONDED**, and **DIED** to accept Tom Pace into the CAAR 2025 Hall of Fame. (4 Aye; 8 Nay; 3 Abstain)

A MOTION was **MADE, SECONDED**, and **DIED** to accept David Cooke into the CAAR 2025 Hall of Fame (13 Nay; 2 Abstain).

Call for Volunteers

Mrs. Yobs and Mrs. Jenifer volunteered to assist with the Affiliate Membership Renewal Project Team and Affiliate Sponsorship Project Team. Staff will develop a comprehensive list of engagement points that both new and existing affiliates receive from CAAR. Mrs. Ramey requested the efforts of the Affiliate Sponsorship Project Team do not compete with the REALTORS® Political Action Committee (RPAC) call for action campaign.

Board Update

President Spigone shared the Board is working on restructuring the organization and applying for an IRS 501c6 application. President Spigone provided a brief progress report for Committees, Councils, and Project Teams. CAAR leadership participated in seven media interviews for the Q4-25 market report.

Virginia REALTORS® (VAR) Update

Mrs. Patton provided an update, including that VAR is financially strong; it's evaluating their programs with a member survey; they wish for more local engagement and released a speaker form; and a convention practical assessment group (PAG) is being formed to improve the event long-term and short-term.

National Association of REALTORS® Update

Mrs. Ramey provided an update, including its legal department received a complete restructuring; lots of bills are coming forward to create inventory and address affordability; a consumer poll was concluded where 75% said "they will never be

able to own a home;” and the association produced an annual report to increase transparency.

CEO Update

Mrs. Tammen reiterated the importance of transparency from every REALTOR® association level. She is evaluating various operational processes as the association moves into a new organizational structure, including implementing a new payroll system for staff. A residential MLS request for proposal (RFP) will be created soon, and a Project Team will be formed later this year as the Paragon residential MLS contract ends in 2027.

CAAR Foundation Update

Mr. Norris provided an update, including the Foundation continues to drive funding, volunteer, education, and advocacy with the CAAR membership and public; Mrs. Herndon will assist with the Homeownership Navigators Program (13 participants in the beta class); the Zoning session was well attended; and they are looking to hold another benefit concert in the fall.

National Association of Real Estate Brokers (NAREB) – Realist Board of Charlottesville

Mrs. Herndon announced the NAREB – Realist Board of Charlottesville is formed and had its inaugural installation last month. She is the President and Janice O’Hara is the Vice President. Members are welcome to join the Realist Board of Charlottesville.

New Business for Future Meetings

Form a Hall of Fame Criteria Project Team to determine if a point system should be implemented.

Adjourn

Vice Chair Burroughs adjourned the meeting at 3:09 p.m.

Respectfully submitted, Ali DiGuardo, Staff Liaison