

MARCH
2026

CAAR CHARLOTTESVILLE AREA MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY
VIRGINIA REALTORS®

CAAR Market Indicators Report



Key Market Trends: March 2026

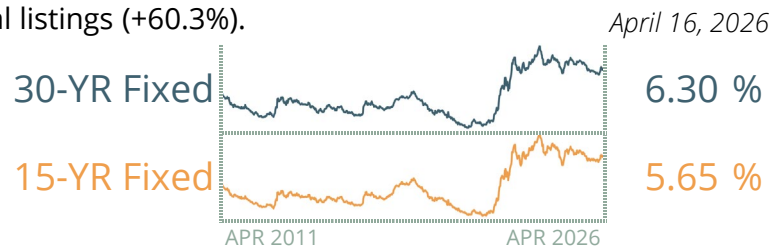
- There was a small dip in sales in the CAAR market this month.** In March, there were 282 sales in the area, 2.8% less than the previous year, which is eight fewer sales. Activity increased in Louisa County with 16 more sales than last year (+29.6%) and Charlottesville with nine additional home sales (+33.3%). Sales fell by double digits in Fluvanna County down 13 sales from a year ago (-31.0%) and Nelson County with 12 fewer transactions (-40.0%). Albemarle County had 7 fewer sales than a year ago (-6.4%).
- Pending sales jumped across the CAAR footprint this month.** There was an 11.3% rise in activity with 454 total pending sales in March, 46 more than the year before. Albemarle County had 21 more pending sales compared to last year (+12.1%) while Charlottesville had 19 additional pending sales (+35.8%). The only market where pending sales declined was Fluvanna County with six fewer than the year prior (-10.3%).
- Regionwide median sales price climbed again, driven by strong growth in Albemarle and Louisa.** At \$464,995, the median sales price in the CAAR footprint was \$16,495 higher than last year, increasing by 3.7%. The median home price in Louisa County jumped up the sharpest (+23.9%), and the median price in Albemarle also rose at a strong rate (+8.8%). The median sales price dipped in Fluvanna County (-3.5%) and the Charlottesville market (-5.6%) compared to last March.
- Supply continued to expand as more active listings hit the market.** March ended with 1,071 active listings in the CAAR footprint, rising 22.4%, which is 196 additional listings. Listing activity surged in each of the region's local markets. Albemarle County had 69 more listings than the year prior (+21.1%) and Fluvanna County had 44 additional listings (+60.3%).



CAAR Market Dashboard

| YoY Chg | Mar-26 | Indicator |
|---------|-----------|----------------------------------|
| ▼ -2.8% | 282 | Sales |
| ▲ 11.3% | 454 | Pending Sales |
| ▲ 11.4% | 705 | New Listings |
| ▲ 4.8% | \$471,750 | Median List Price |
| ▲ 3.7% | \$464,995 | Median Sales Price |
| ▲ 1.0% | \$262 | Median Price Per Square Foot |
| ▲ 1.6% | \$163.0 | Sold Dollar Volume (in millions) |
| ▼ -0.2% | 99.8% | Median Sold/Ask Price Ratio |
| ▲ 37.9% | 20 | Median Days on Market |
| ▲ 22.4% | 1,071 | Active Listings |
| ▲ 19.1% | 3.4 | Months of Supply |
| ▲ 12.3% | 82 | New Construction Sales |

INTEREST RATE TRACKER



Report Index



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Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.

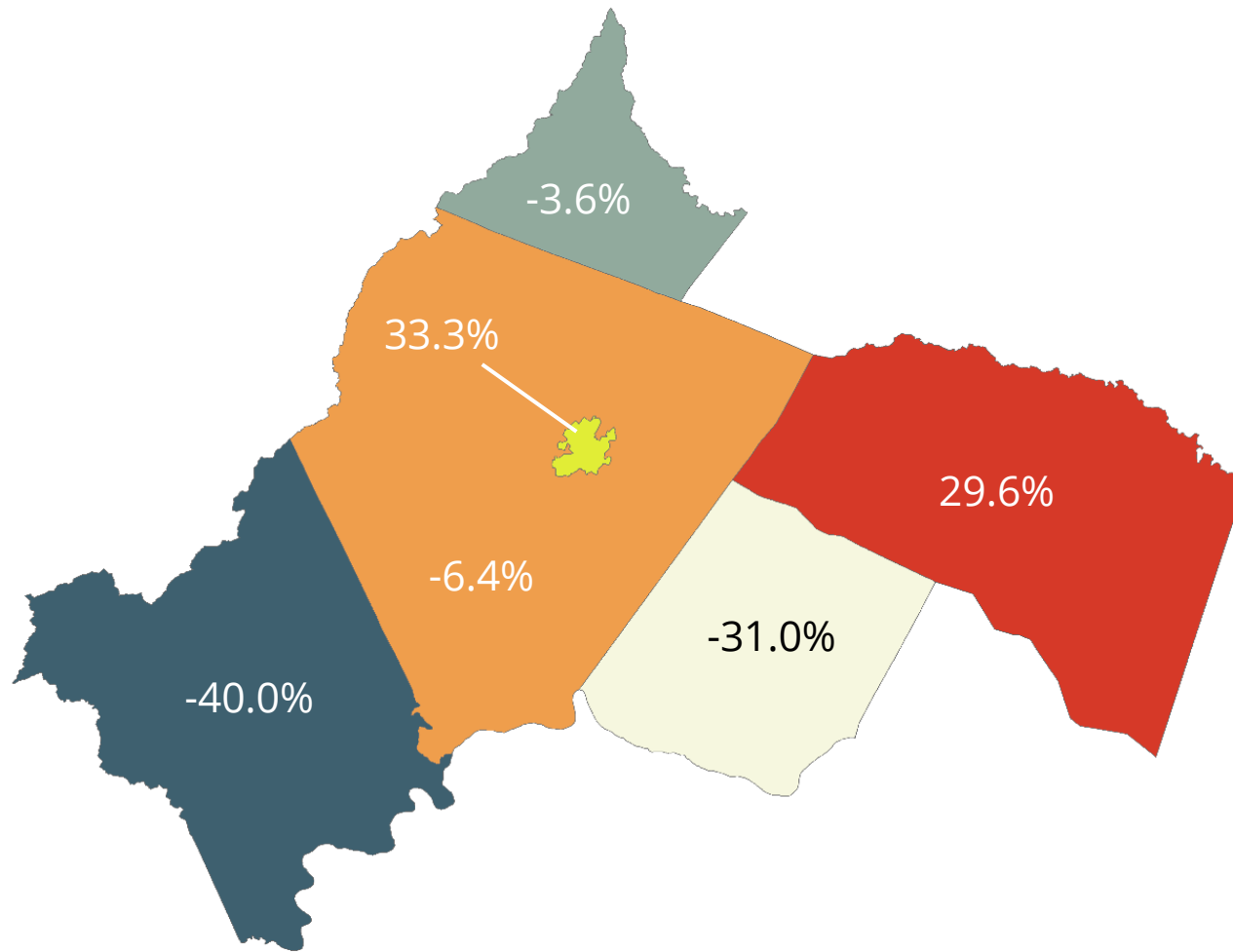
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.

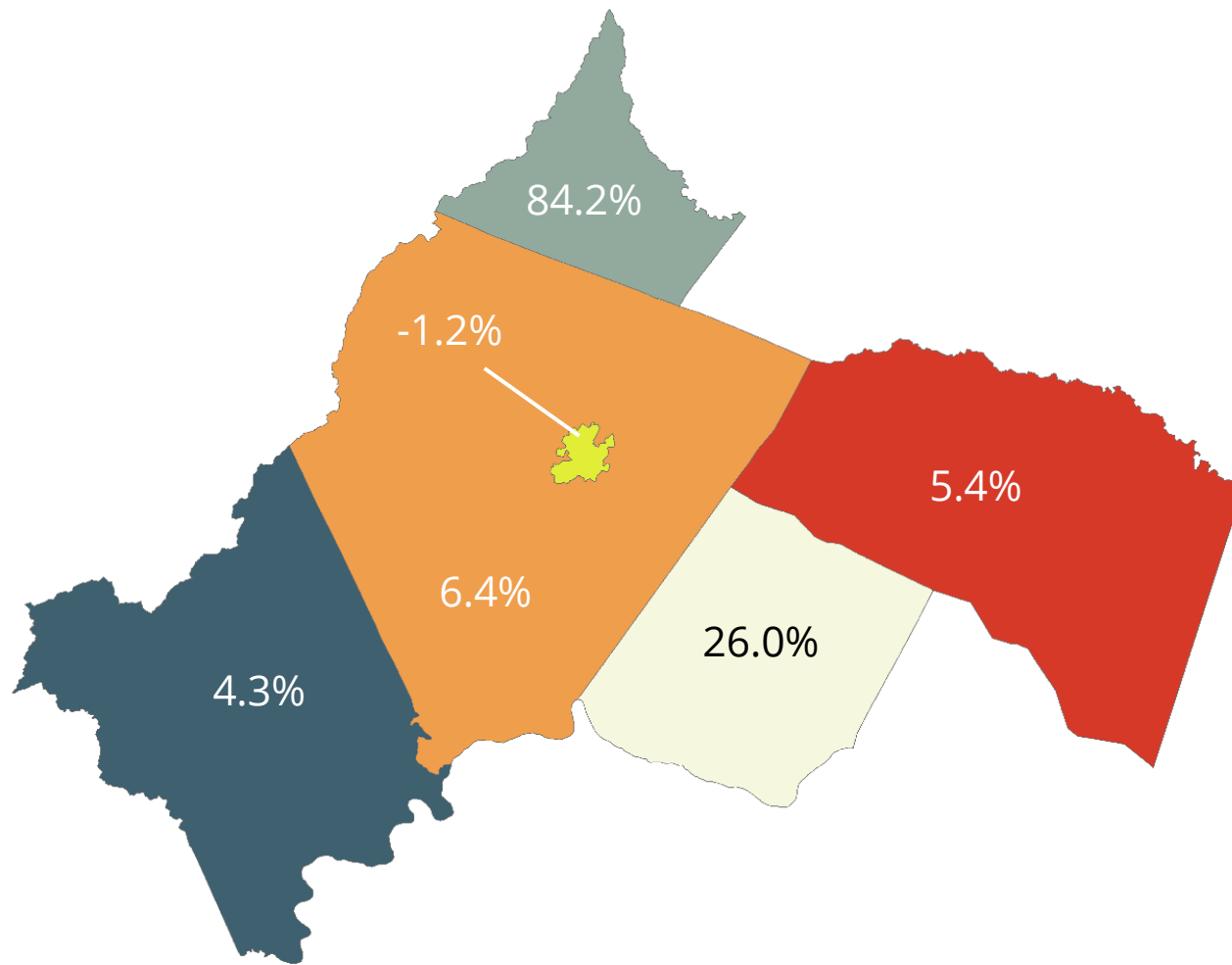


Market Activity - CAAR Footprint



| <i>Jurisdiction</i> | Total Sales | | |
|---------------------|-------------|------------|--------------|
| | Mar-25 | Mar-26 | % Chg |
| Albemarle County | 109 | 102 | -6.4% |
| Charlottesville | 27 | 36 | 33.3% |
| Fluvanna County | 42 | 29 | -31.0% |
| Greene County | 28 | 27 | -3.6% |
| Louisa County | 54 | 70 | 29.6% |
| Nelson County | 30 | 18 | -40.0% |
| CAAR | 290 | 282 | -2.8% |

Active Listings: Total Inventory (includes proposed listings)

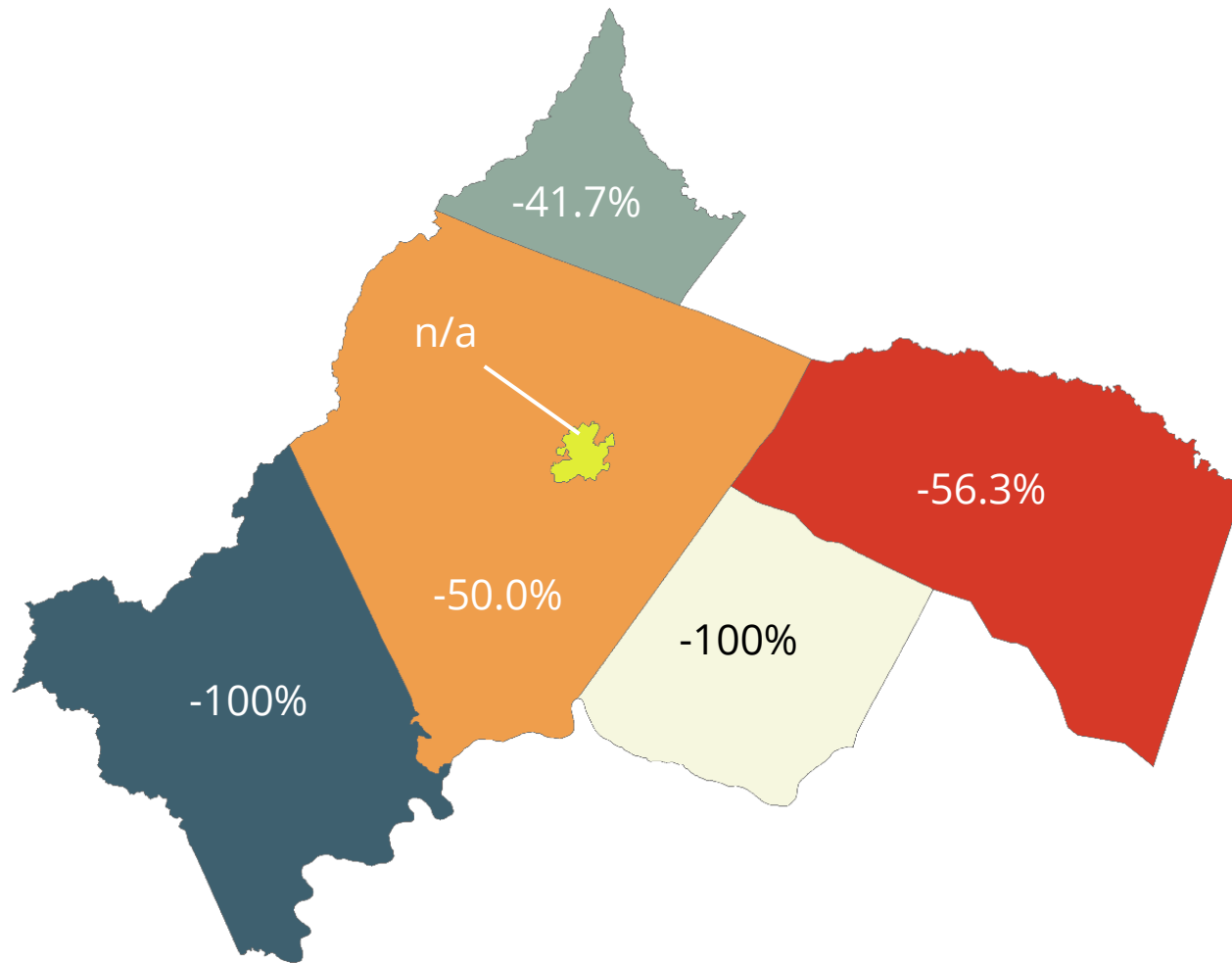


Active Listings

Total Inventory

| <i>Jurisdiction</i> | Mar-25 | Mar-26 | % Chg |
|---------------------|------------|------------|--------------|
| Albemarle County | 327 | 348 | 6.4% |
| Charlottesville | 86 | 85 | -1.2% |
| Fluvanna County | 73 | 92 | 26.0% |
| Greene County | 38 | 70 | 84.2% |
| Louisa County | 257 | 271 | 5.4% |
| Nelson County | 94 | 98 | 4.3% |
| CAAR | 875 | 964 | 10.2% |

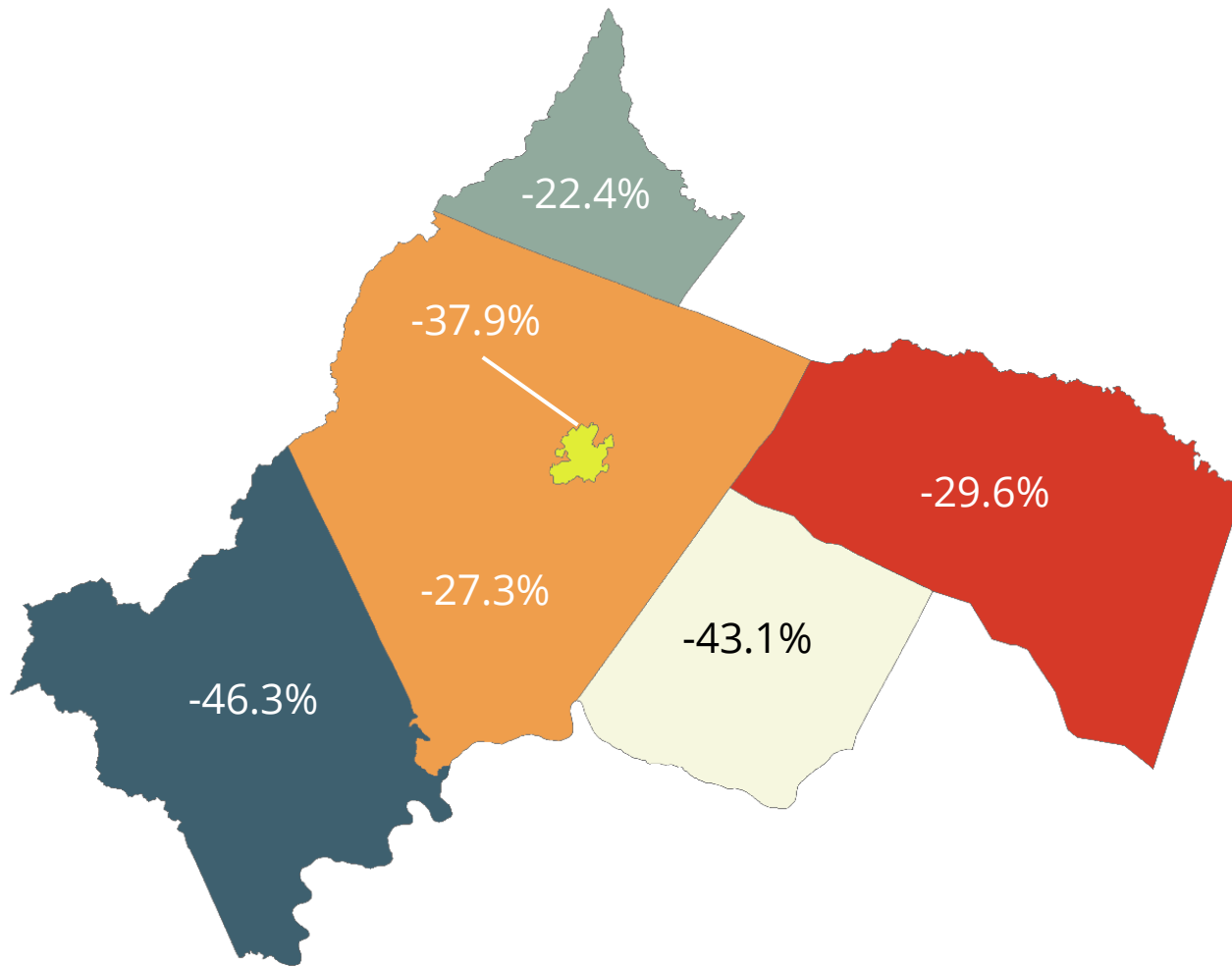
Active Listings: Proposed Listings



Active Listings
Proposed Listings

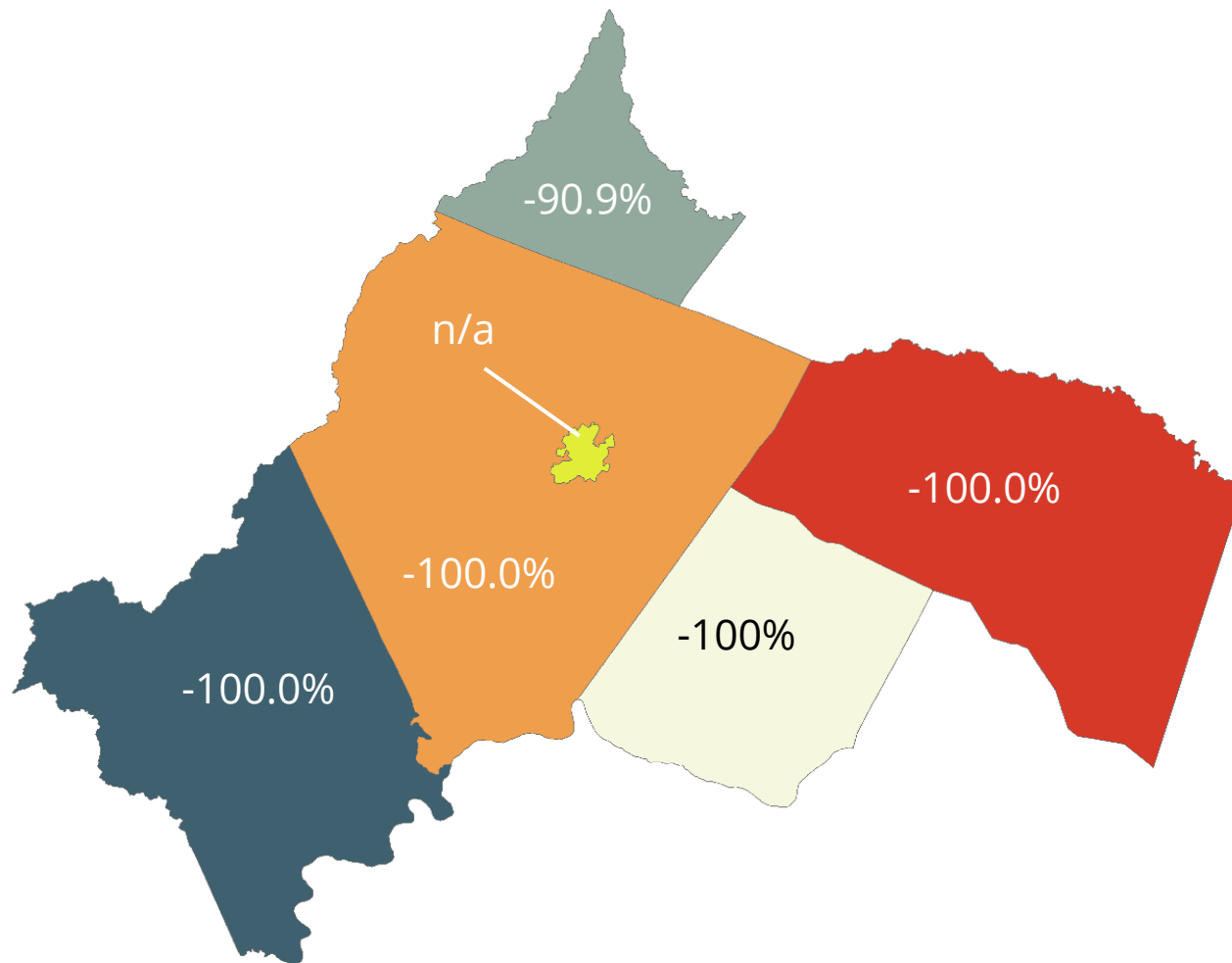
| <i>Jurisdiction</i> | Mar-25 | Mar-26 | % Chg |
|---------------------|------------|-----------|---------------|
| Albemarle County | 96 | 48 | -50.0% |
| Charlottesville | 0 | 0 | n/a |
| Fluvanna County | 9 | 0 | -100.0% |
| Greene County | 36 | 21 | -41.7% |
| Louisa County | 32 | 14 | -56.3% |
| Nelson County | 1 | 0 | -100% |
| CAAR | 174 | 83 | -52.3% |

New Listings: Total Inventory (includes proposed listings)



| Jurisdiction | New Listings | | % Chg |
|------------------|--------------|------------|---------------|
| | Mar-25 | Mar-26 | |
| Albemarle County | 275 | 200 | -27.3% |
| Charlottesville | 95 | 59 | -37.9% |
| Fluvanna County | 58 | 33 | -43.1% |
| Greene County | 49 | 38 | -22.4% |
| Louisa County | 115 | 81 | -29.6% |
| Nelson County | 41 | 22 | -46.3% |
| CAAR | 633 | 433 | -31.6% |

New Listings: Proposed Listings



New Listings Proposed Listings

| <i>Jurisdiction</i> | Mar-25 | Mar-26 | % Chg |
|---------------------|-----------|----------|---------------|
| Albemarle County | 26 | 0 | -100.0% |
| Charlottesville | 0 | 0 | n/a |
| Fluvanna County | 1 | 0 | -100.0% |
| Greene County | 22 | 2 | -90.9% |
| Louisa County | 11 | 0 | -100.0% |
| Nelson County | 2 | 0 | -100.0% |
| CAAR | 62 | 2 | -96.8% |

Total Market Overview



| Key Metrics | 2-year Trends | | Mar-25 | Mar-26 | YoY Chg | 2025 YTD | 2026 YTD | YoY Chg |
|----------------------------------|---------------|--------|-----------|------------------|---------|-----------|------------------|---------|
| | Mar-24 | Mar-26 | | | | | | |
| Sales | | | 290 | 282 | -2.8% | 695 | 683 | -1.7% |
| Pending Sales | | | 408 | 454 | 11.3% | 962 | 987 | 2.6% |
| New Listings | | | 633 | 705 | 11.4% | 1,430 | 1,512 | 5.7% |
| Median List Price | | | \$450,000 | \$471,750 | 4.8% | \$454,690 | \$453,073 | -0.4% |
| Median Sales Price | | | \$448,500 | \$464,995 | 3.7% | \$452,240 | \$450,000 | -0.5% |
| Median Price Per Square Foot | | | \$259 | \$262 | 1.0% | \$259 | \$260 | 0.4% |
| Sold Dollar Volume (in millions) | | | \$160.5 | \$163.0 | 1.6% | \$386.6 | \$390.7 | 1.1% |
| Median Sold/Ask Price Ratio | | | 100.0% | 99.8% | -0.2% | 100.0% | 99.6% | -0.4% |
| Median Days on Market | | | 15 | 20 | 37.9% | 14 | 25 | 75.0% |
| Active Listings | | | 875 | 1,071 | 22.4% | n/a | n/a | n/a |
| Months of Supply | | | 2.9 | 3.4 | 19.1% | n/a | n/a | n/a |

Single-Family Detached Market Overview



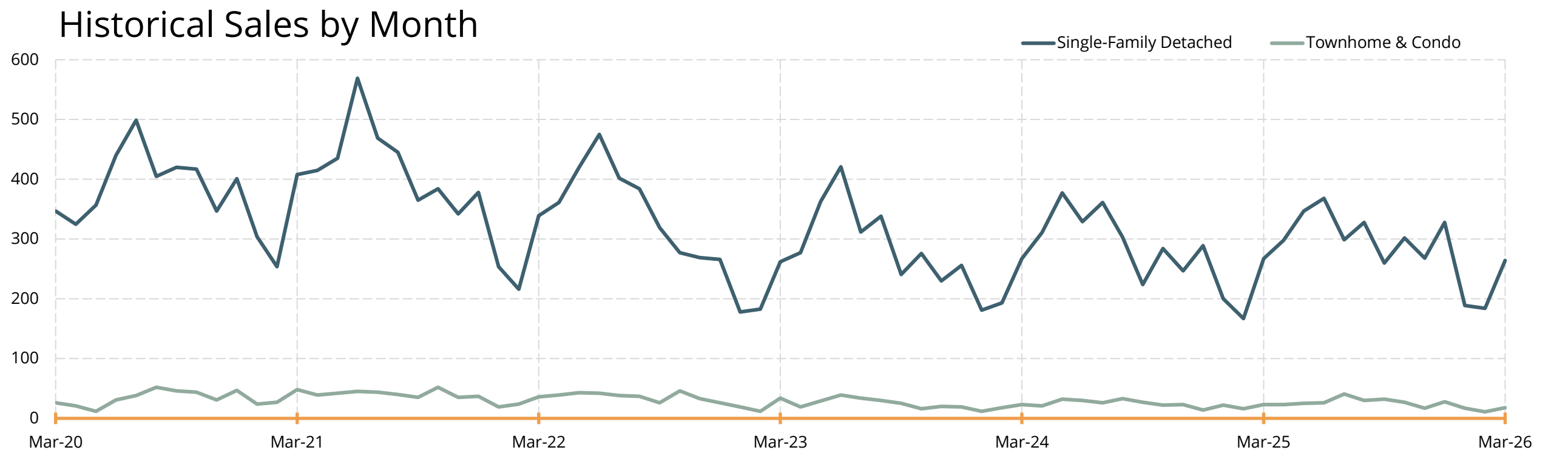
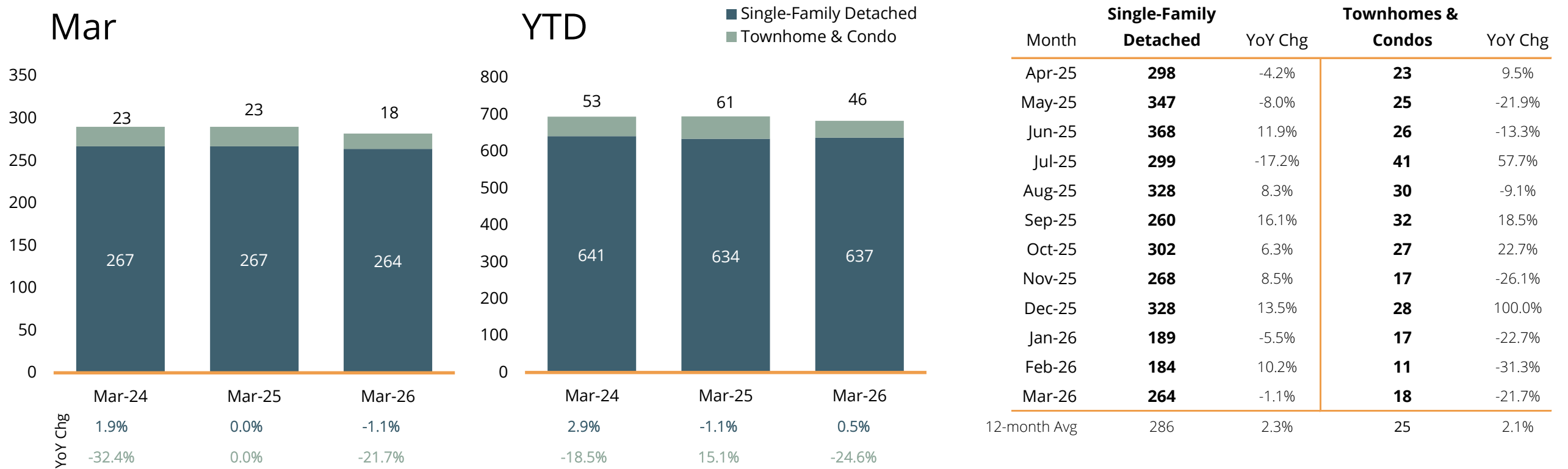
| Key Metrics | 2-year Trends | | Mar-25 | Mar-26 | YoY Chg | 2025 YTD | 2026 YTD | YoY Chg |
|----------------------------------|---------------|--------|-----------|------------------|---------|-----------|------------------|---------|
| | Mar-24 | Mar-26 | | | | | | |
| Sales | | | 267 | 264 | -1.1% | 634 | 637 | 0.5% |
| Pending Sales | | | 376 | 420 | 11.7% | 891 | 910 | 2.1% |
| New Listings | | | 585 | 654 | 11.8% | 1,304 | 1,395 | 7.0% |
| Median List Price | | | \$458,694 | \$482,500 | 5.2% | \$470,385 | \$464,895 | -1.2% |
| Median Sales Price | | | \$468,000 | \$482,500 | 3.1% | \$468,000 | \$460,301 | -1.6% |
| Median Price Per Square Foot | | | \$257 | \$261 | 1.4% | \$257 | \$258 | 0.7% |
| Sold Dollar Volume (in millions) | | | \$150.6 | \$157.4 | 4.5% | \$363.1 | \$373.9 | 3.0% |
| Median Sold/Ask Price Ratio | | | 100.0% | 100.0% | 0.0% | 100.0% | 99.9% | -0.1% |
| Median Days on Market | | | 14 | 20 | 42.9% | 12 | 24 | 100.0% |
| Active Listings | | | 799 | 977 | 22.3% | n/a | n/a | n/a |
| Months of Supply | | | 2.8 | 3.4 | 19.1% | n/a | n/a | n/a |

Townhome & Condo Market Overview



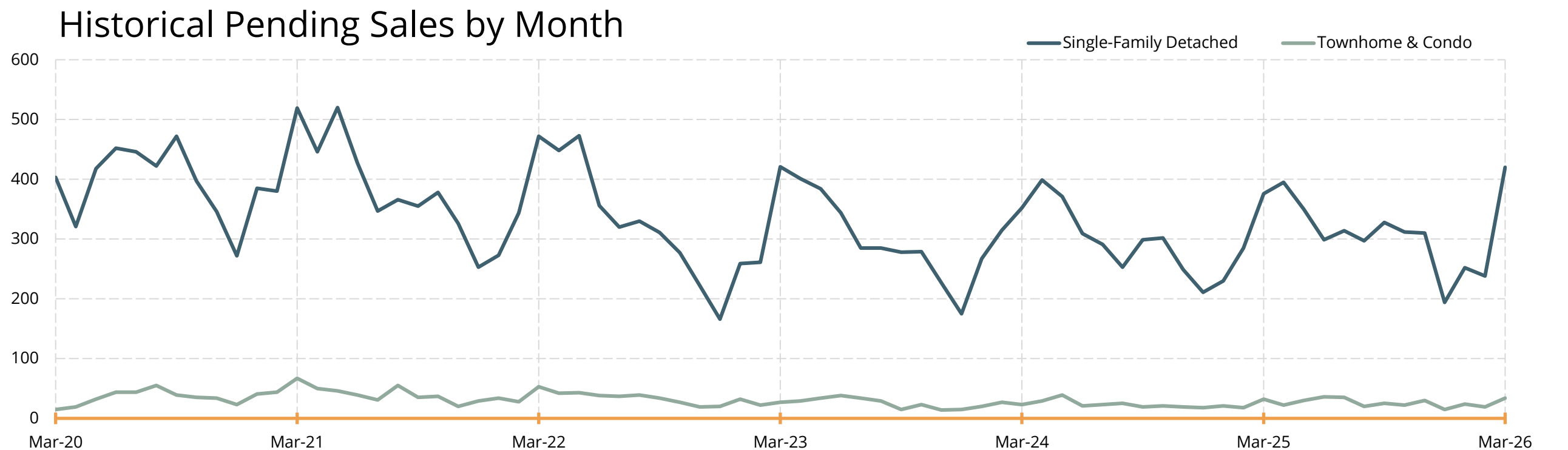
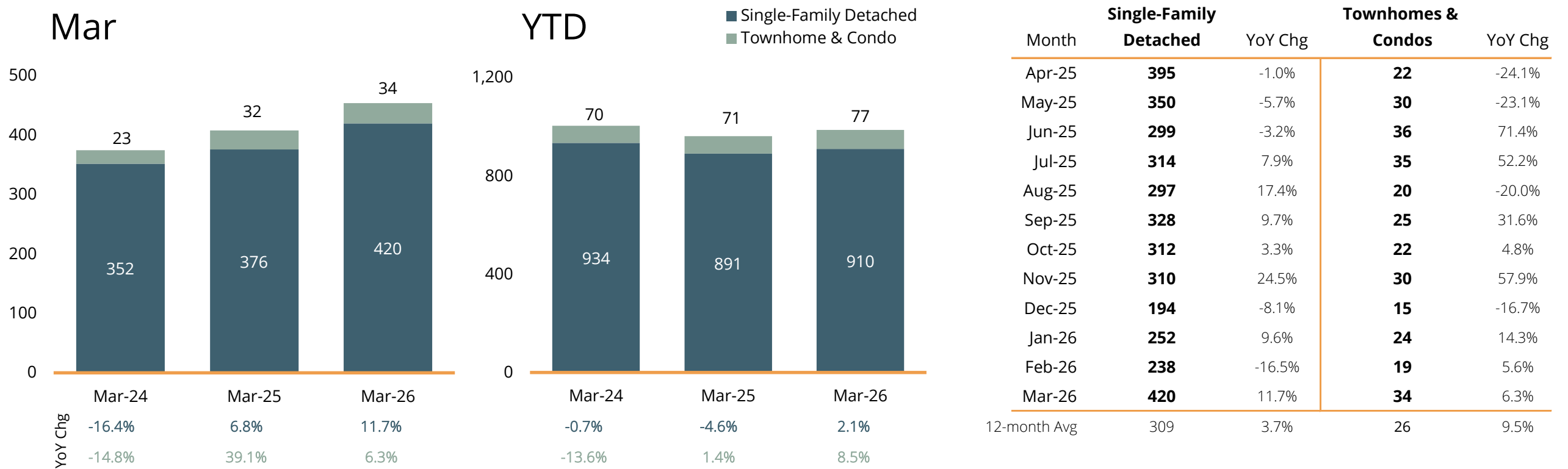
| Key Metrics | 2-year Trends | | Mar-25 | Mar-26 | YoY Chg | 2025 YTD | 2026 YTD | YoY Chg |
|----------------------------------|---------------|--------|-----------|------------------|---------|-----------|------------------|---------|
| | Mar-24 | Mar-26 | | | | | | |
| Sales | | | 23 | 18 | -21.7% | 61 | 46 | -24.6% |
| Pending Sales | | | 32 | 34 | 6.3% | 71 | 77 | 8.5% |
| New Listings | | | 48 | 51 | 6.3% | 126 | 117 | -7.1% |
| Median List Price | | | \$349,999 | \$304,500 | -13.0% | \$306,750 | \$299,000 | -2.5% |
| Median Sales Price | | | \$340,000 | \$300,750 | -11.5% | \$300,000 | \$284,000 | -5.3% |
| Median Price Per Square Foot | | | \$275 | \$277 | 0.8% | \$297 | \$270 | -9.4% |
| Sold Dollar Volume (in millions) | | | \$9.9 | \$5.6 | -43.4% | \$23.6 | \$16.8 | -28.6% |
| Median Sold/Ask Price Ratio | | | 98.4% | 97.6% | -0.9% | 97.6% | 97.6% | 0.0% |
| Median Days on Market | | | 24 | 17 | -29.2% | 23 | 45 | 93.5% |
| Active Listings | | | 76 | 94 | 23.7% | n/a | n/a | n/a |
| Months of Supply | | | 3.1 | 3.7 | 18.8% | n/a | n/a | n/a |

Sales



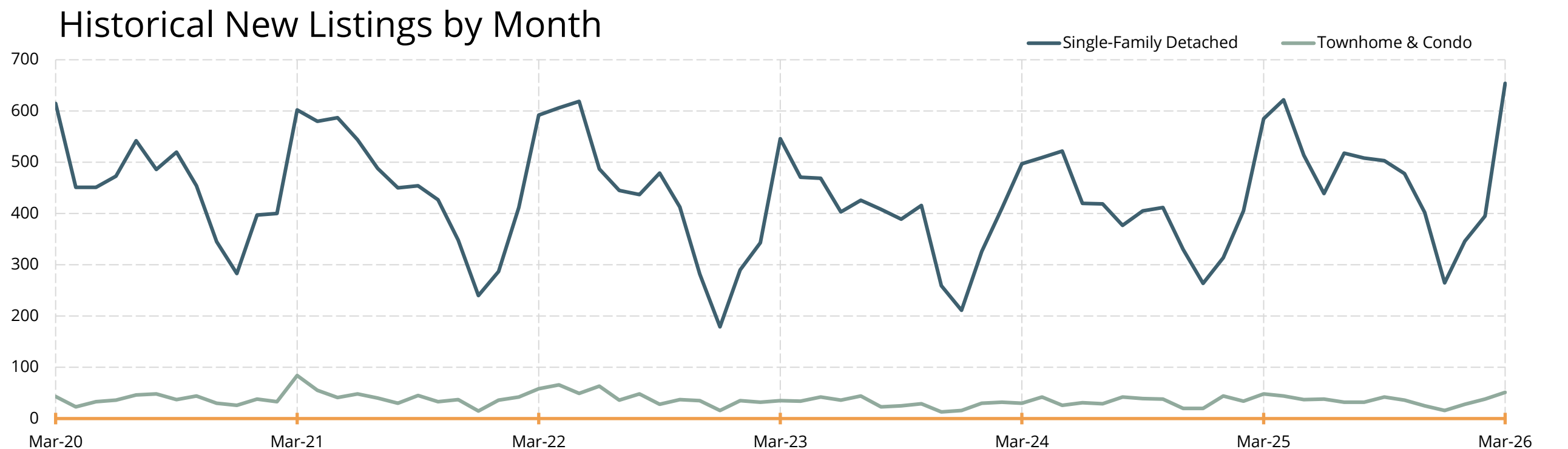
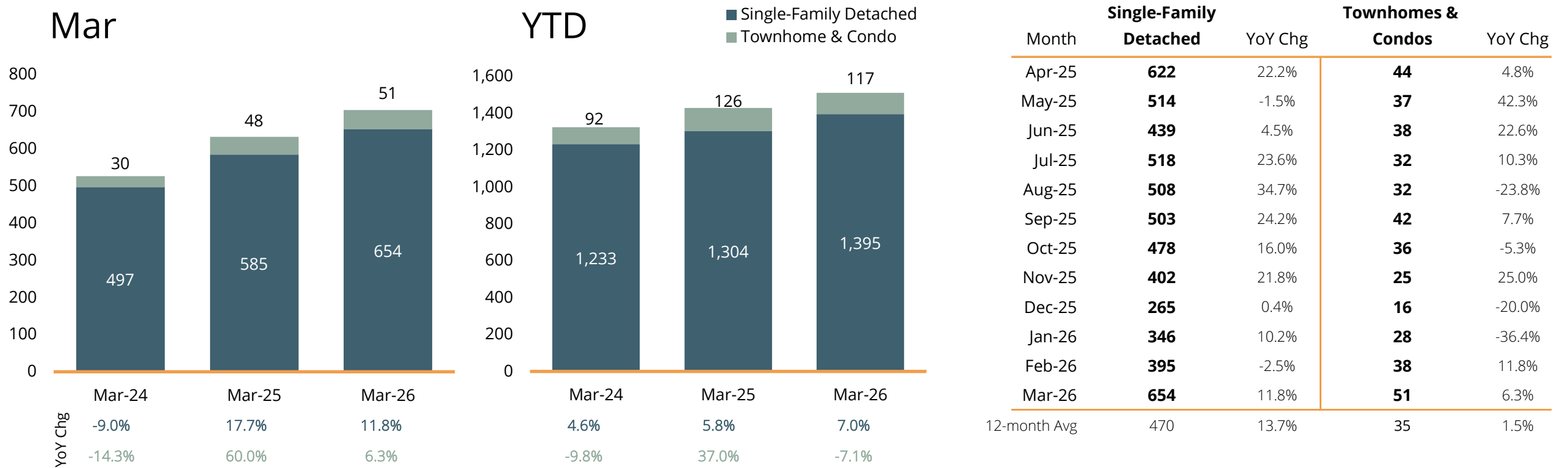
Source: Virginia REALTORS®, data accessed April 15, 2026

Pending Sales



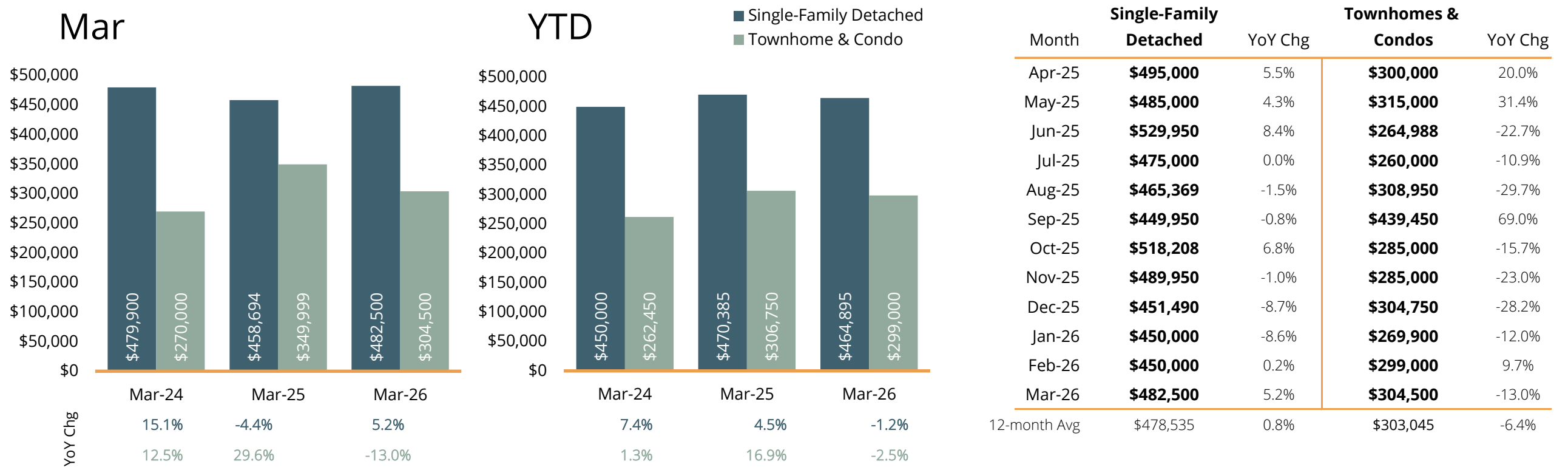
Source: Virginia REALTORS®, data accessed April 15, 2026

New Listings

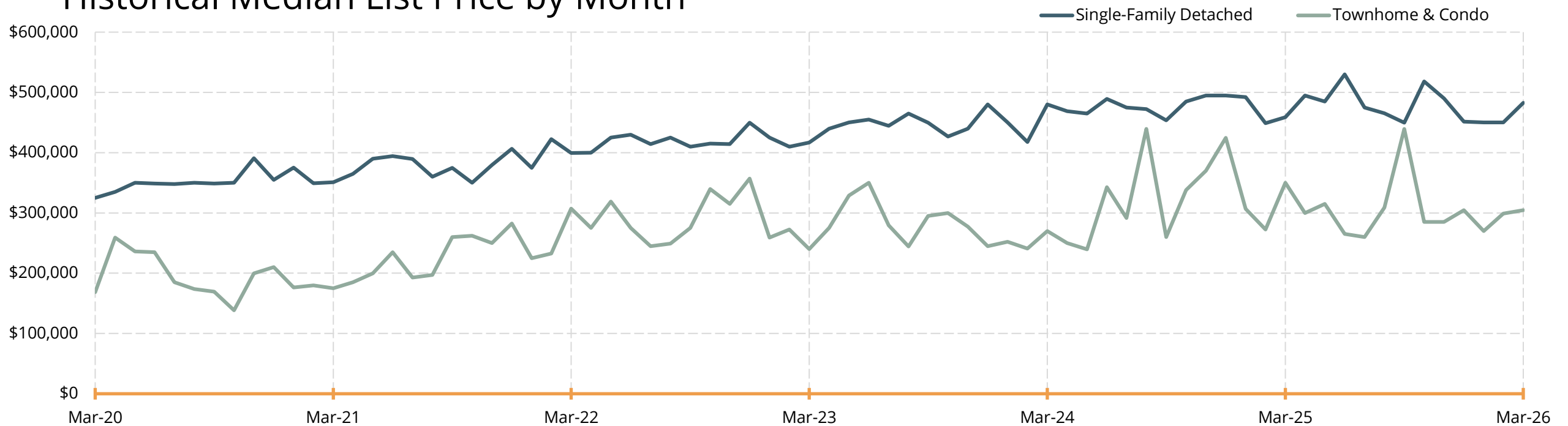


Source: Virginia REALTORS®, data accessed April 15, 2026

Median List Price

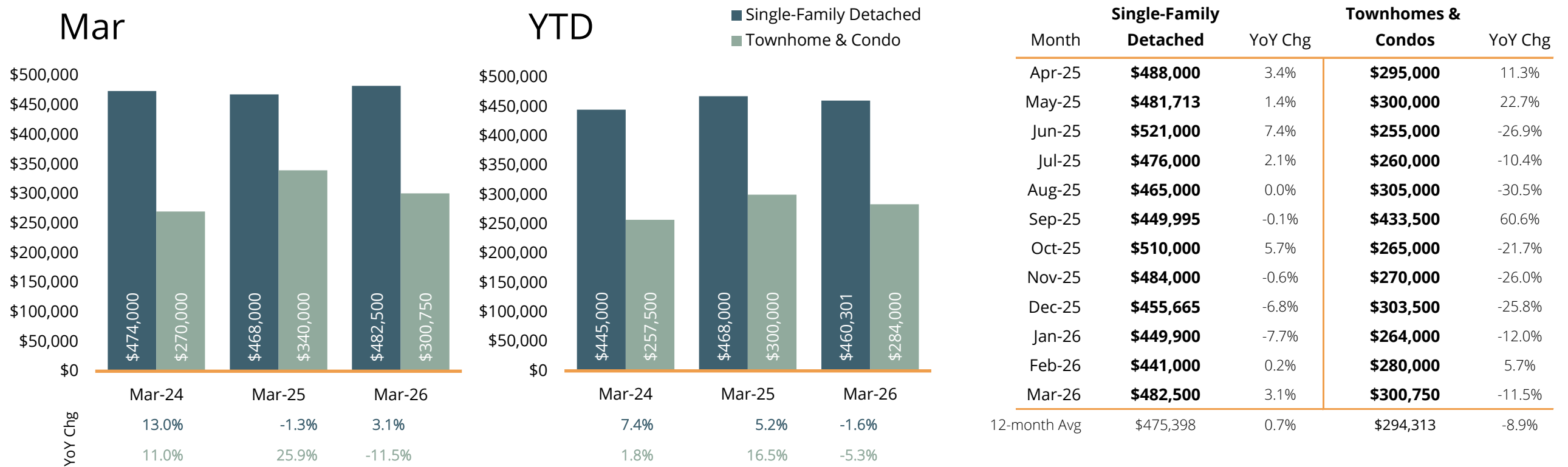


Historical Median List Price by Month

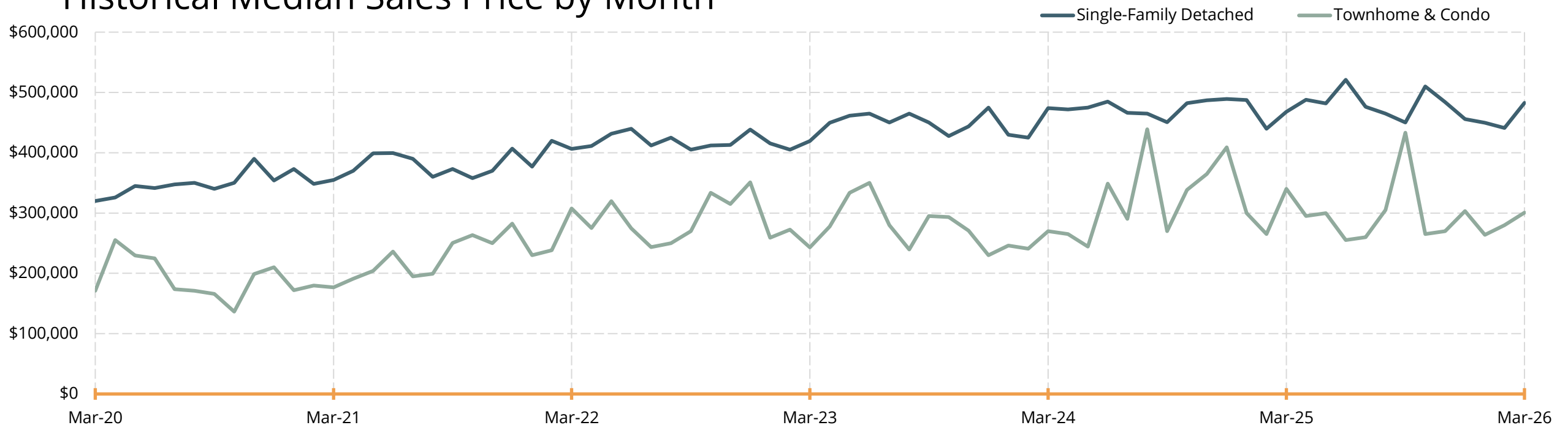


Source: Virginia REALTORS®, data accessed April 15, 2026

Median Sales Price

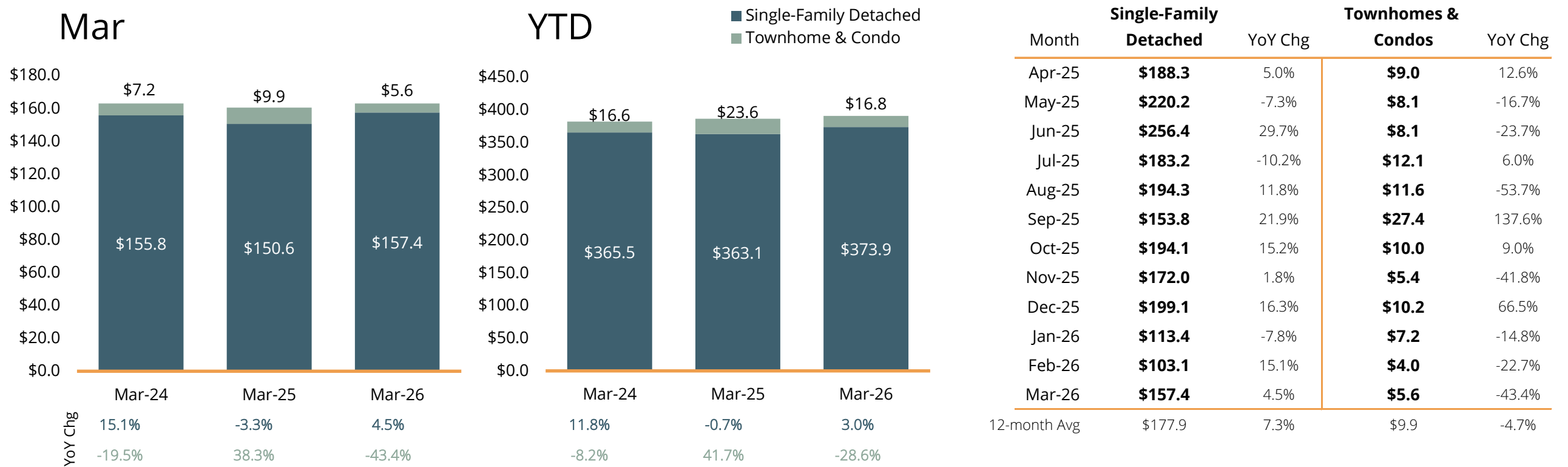


Historical Median Sales Price by Month

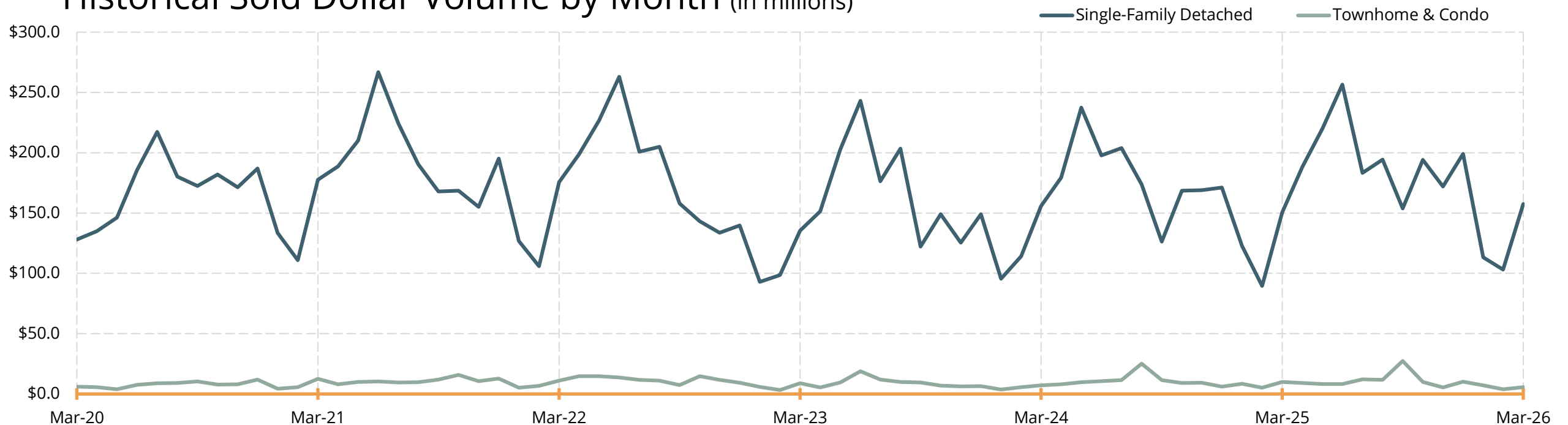


Source: Virginia REALTORS®, data accessed April 15, 2026

Sold Dollar Volume (in millions)

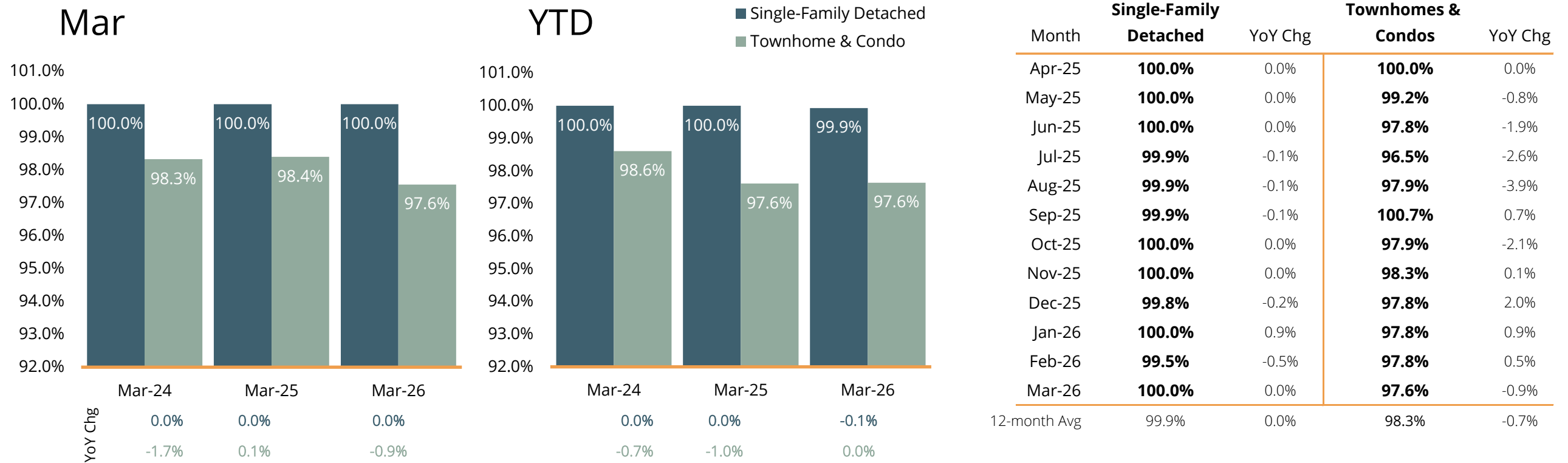


Historical Sold Dollar Volume by Month (in millions)

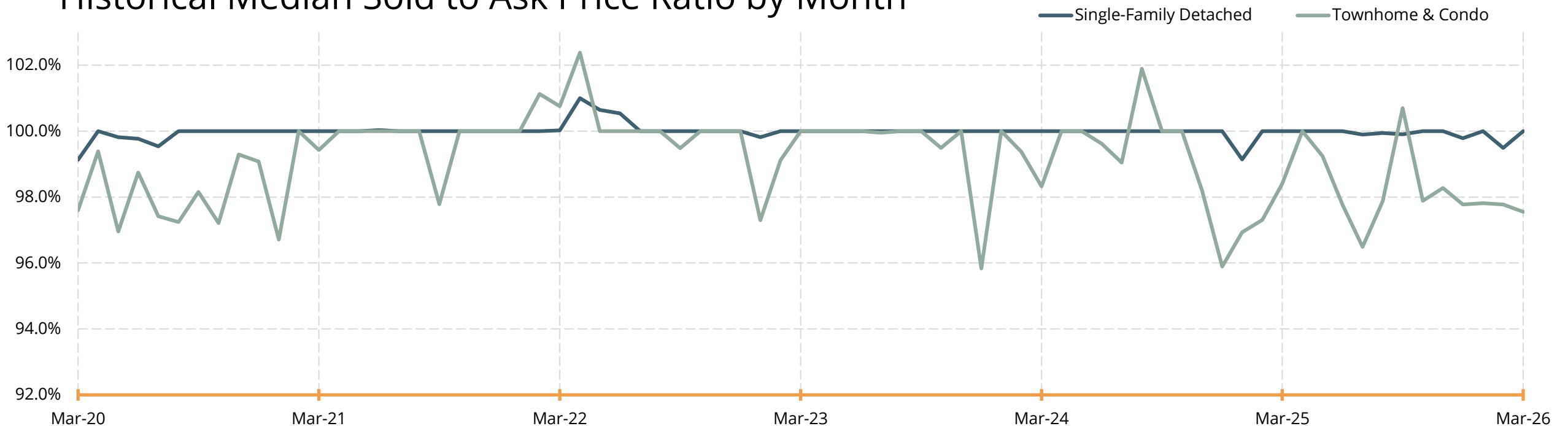


Source: Virginia REALTORS®, data accessed April 15, 2026

Median Sold to Ask Price Ratio

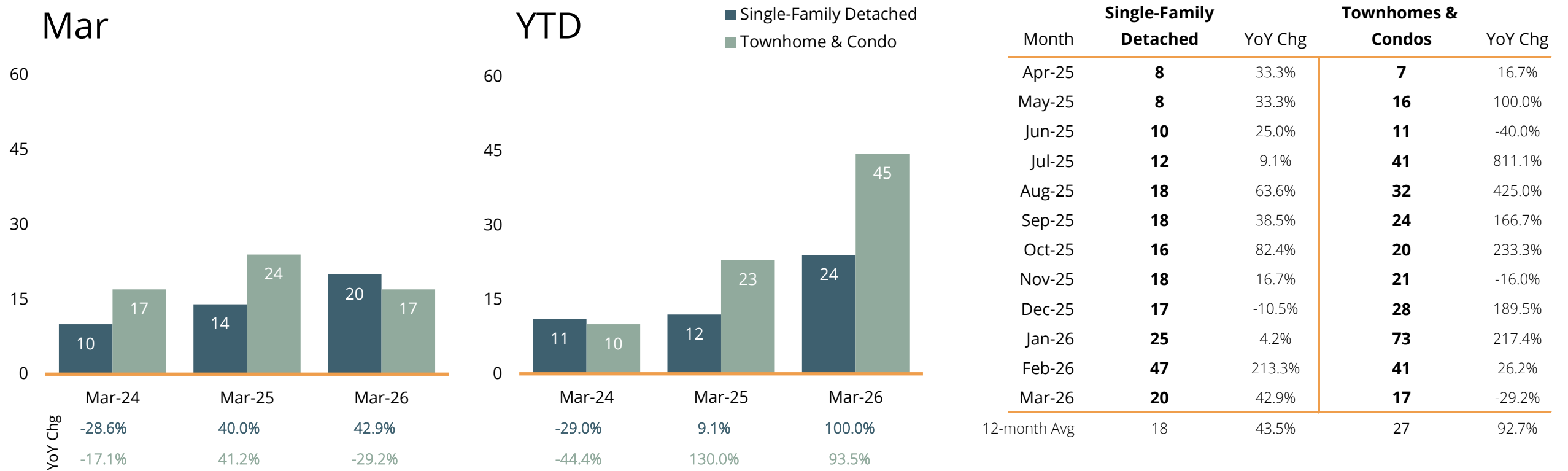


Historical Median Sold to Ask Price Ratio by Month

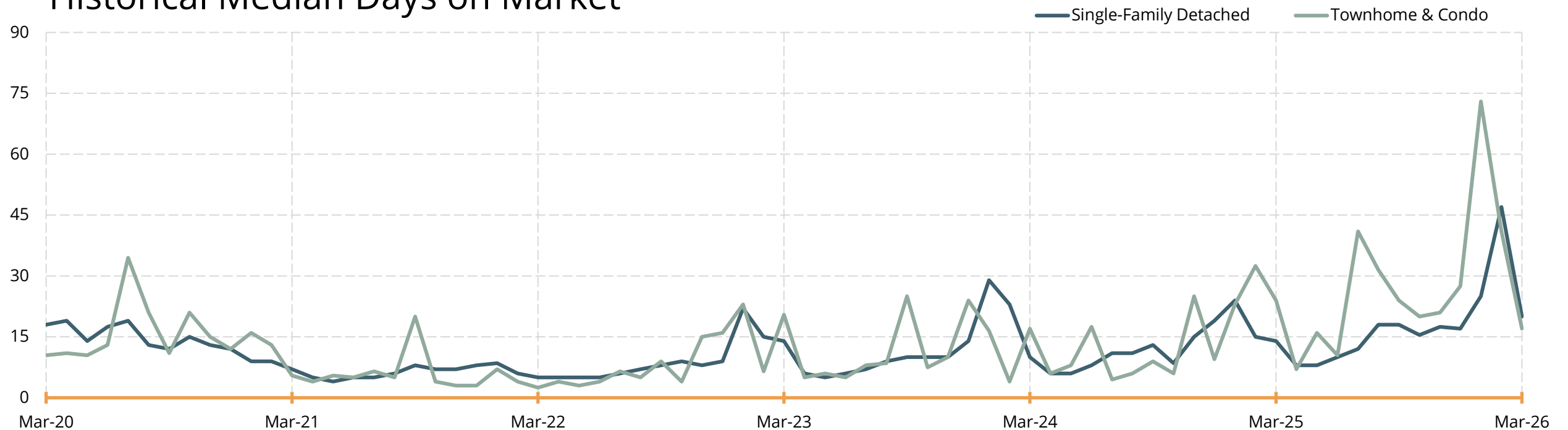


Source: Virginia REALTORS®, data accessed April 15, 2026

Median Days on Market



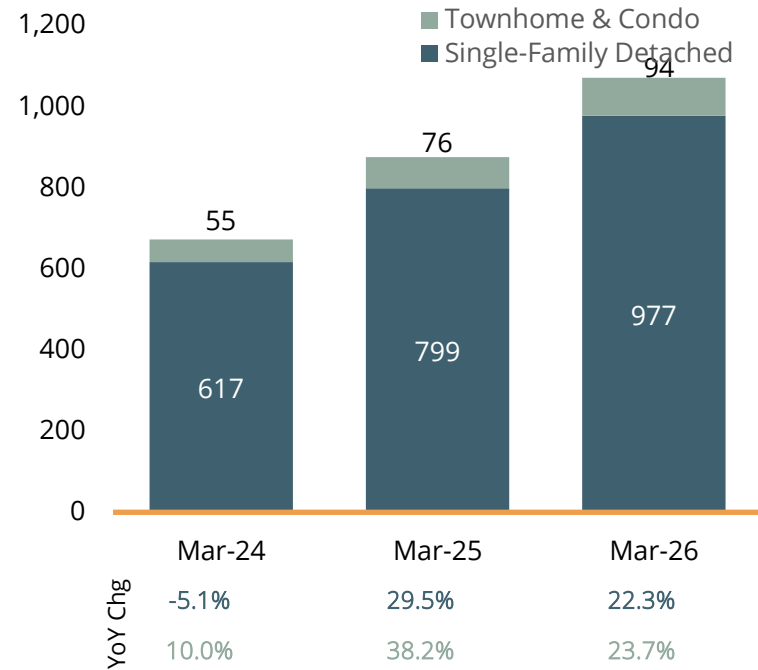
Historical Median Days on Market



Active Listings

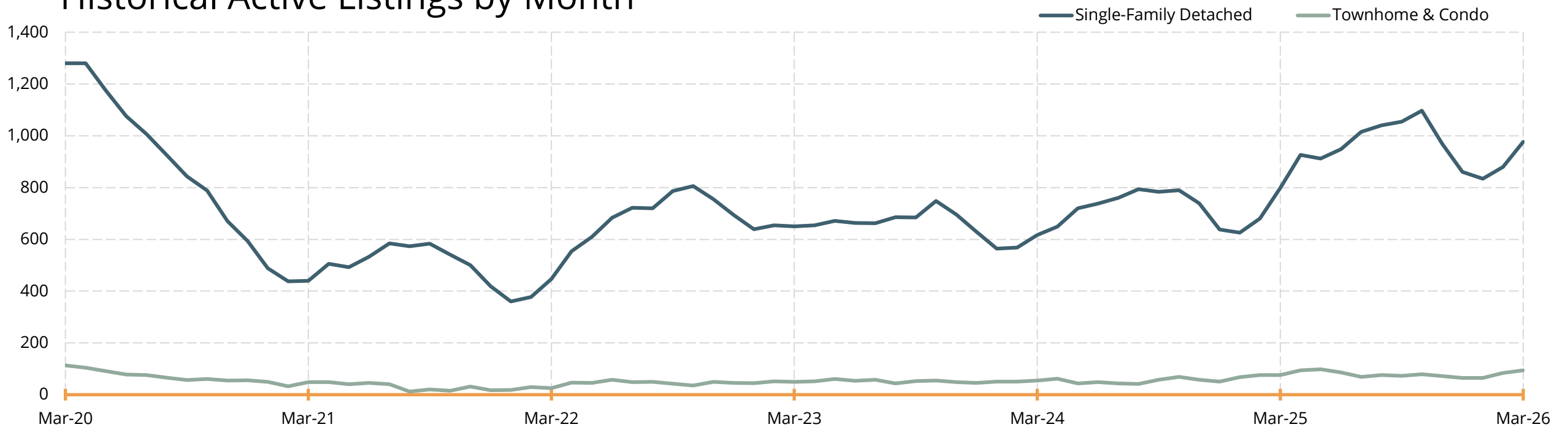


Mar



| Month | Single-Family | | Townhomes & Condos | |
|--------------|---------------|---------|--------------------|---------|
| | Detached | YoY Chg | Condos | YoY Chg |
| Apr-25 | 926 | 42.7% | 94 | 51.6% |
| May-25 | 912 | 26.7% | 98 | 127.9% |
| Jun-25 | 948 | 28.5% | 86 | 79.2% |
| Jul-25 | 1,015 | 33.6% | 69 | 60.5% |
| Aug-25 | 1,040 | 31.0% | 76 | 85.4% |
| Sep-25 | 1,055 | 34.6% | 73 | 25.9% |
| Oct-25 | 1,097 | 38.9% | 79 | 14.5% |
| Nov-25 | 969 | 31.1% | 72 | 24.1% |
| Dec-25 | 860 | 34.8% | 65 | 27.5% |
| Jan-26 | 834 | 33.2% | 65 | -4.4% |
| Feb-26 | 880 | 29.4% | 84 | 10.5% |
| Mar-26 | 977 | 22.3% | 94 | 23.7% |
| 12-month Avg | 959 | 32.1% | 80 | 37.8% |

Historical Active Listings by Month

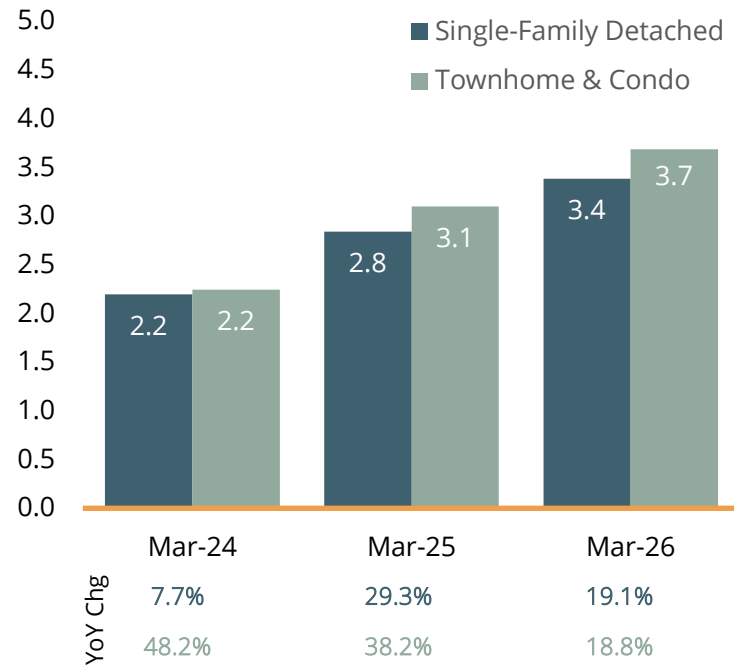


Source: Virginia REALTORS®, data accessed April 15, 2026

Months of Supply

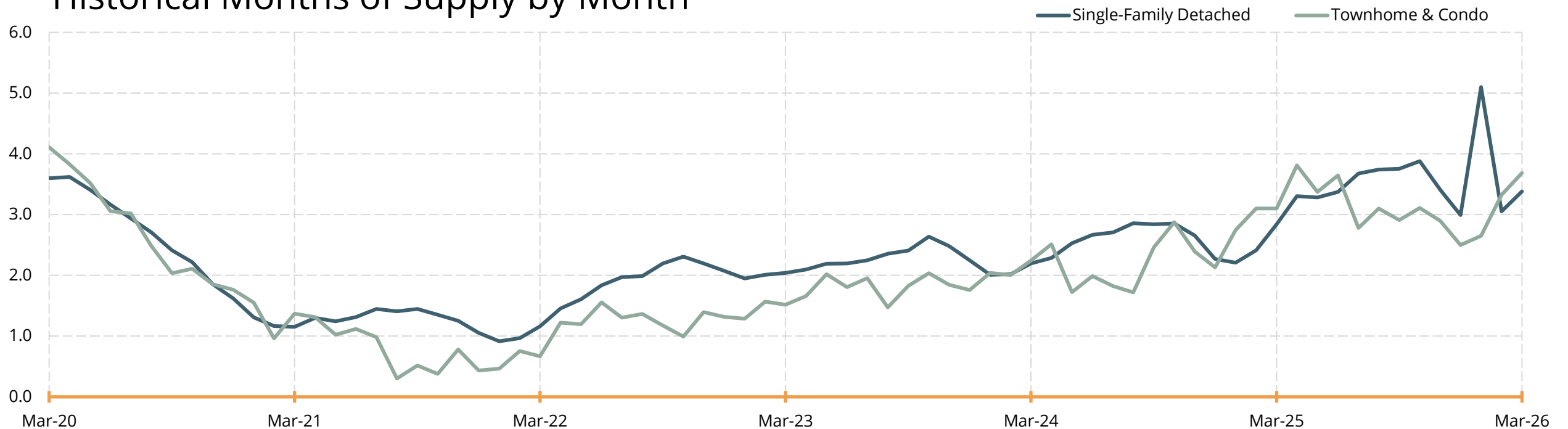


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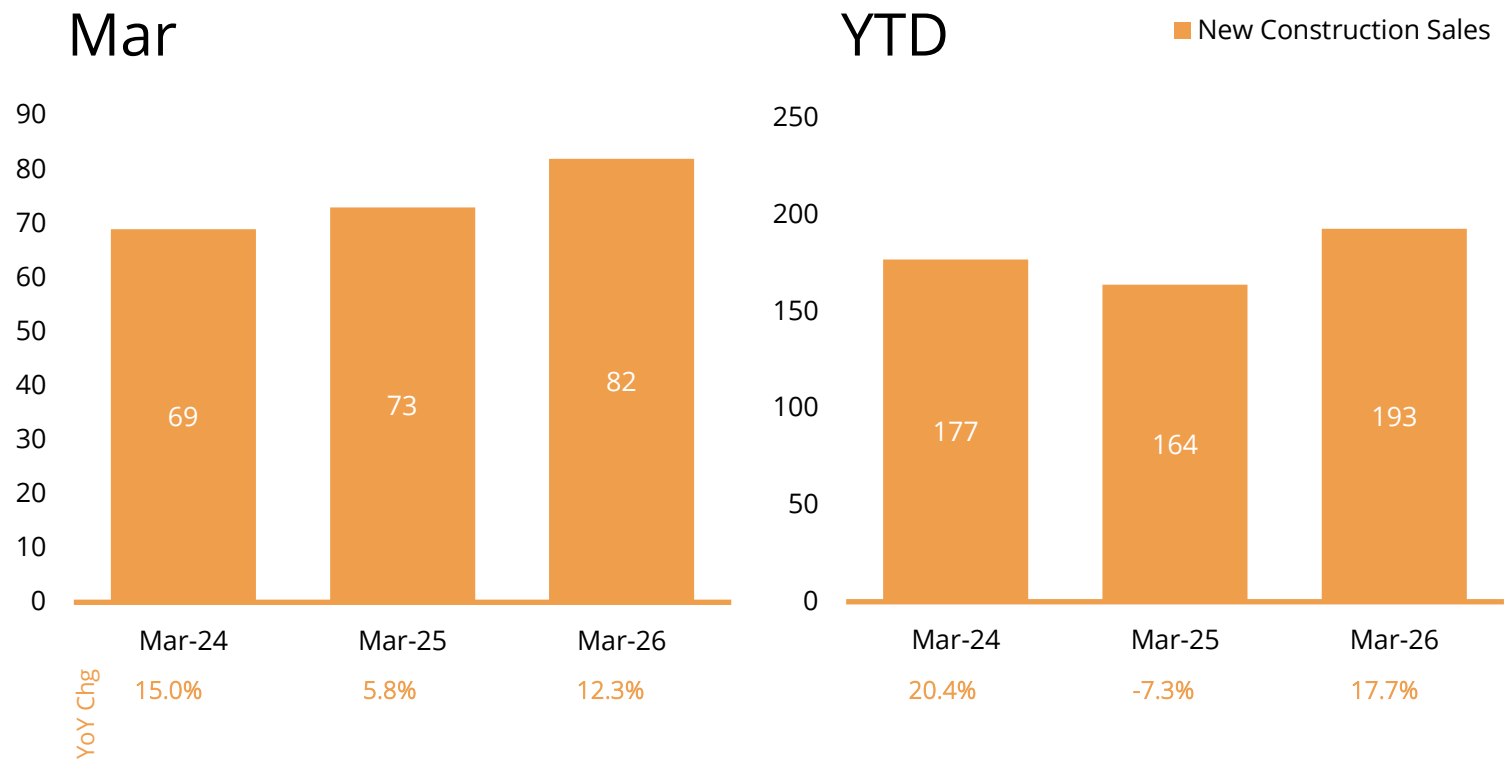
| Month | Single-Family | | Townhomes & Condos | |
|--------------|---------------|---------|--------------------|---------|
| | Detached | YoY Chg | Condos | YoY Chg |
| Apr-25 | 3.3 | 44.7% | 3.8 | 51.6% |
| May-25 | 3.3 | 29.7% | 3.4 | 95.6% |
| Jun-25 | 3.4 | 26.4% | 3.6 | 83.6% |
| Jul-25 | 3.7 | 35.7% | 2.8 | 52.4% |
| Aug-25 | 3.7 | 30.7% | 3.1 | 80.3% |
| Sep-25 | 3.8 | 32.3% | 2.9 | 18.3% |
| Oct-25 | 3.9 | 36.0% | 3.1 | 8.1% |
| Nov-25 | 3.4 | 28.2% | 2.9 | 21.2% |
| Dec-25 | 3.0 | 31.7% | 2.5 | 17.2% |
| Jan-26 | 5.1 | 130.8% | 2.6 | -3.6% |
| Feb-26 | 3.1 | 26.6% | 3.3 | 7.2% |
| Mar-26 | 3.4 | 19.1% | 3.7 | 18.8% |
| 12-month Avg | 3.6 | 37.9% | 3.1 | 32.2% |

Historical Months of Supply by Month



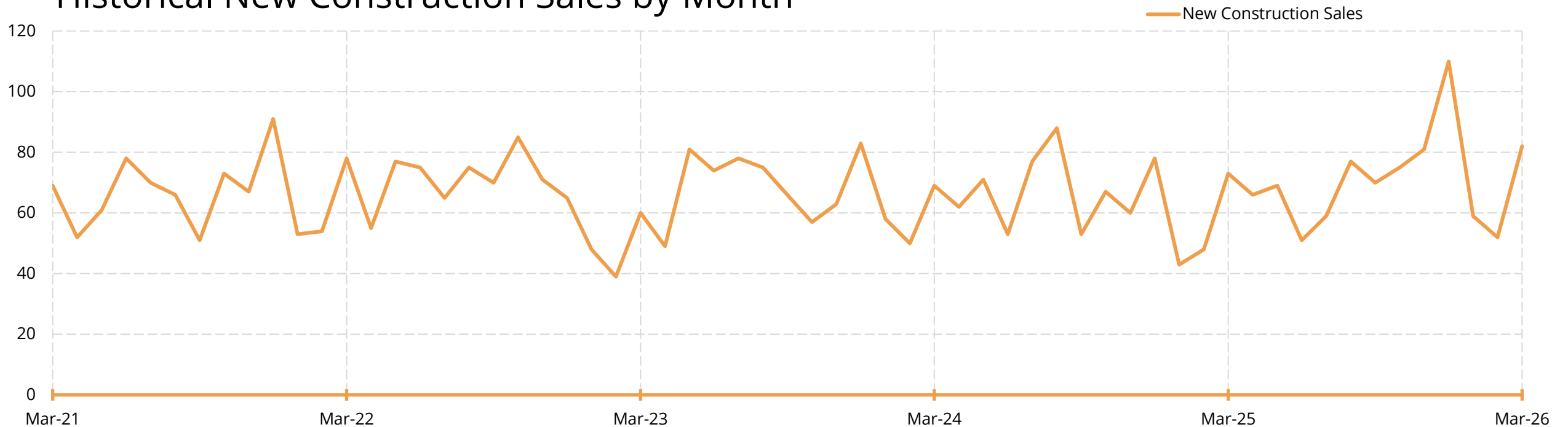
Source: Virginia REALTORS®, data accessed April 15, 2026

New Construction Sales



| New Construction | | |
|------------------|-------|---------|
| Month | Sales | YoY Chg |
| Apr-25 | 66 | 6.5% |
| May-25 | 69 | -2.8% |
| Jun-25 | 51 | -3.8% |
| Jul-25 | 59 | -23.4% |
| Aug-25 | 77 | -12.5% |
| Sep-25 | 70 | 32.1% |
| Oct-25 | 75 | 11.9% |
| Nov-25 | 81 | 35.0% |
| Dec-25 | 110 | 41.0% |
| Jan-26 | 59 | 37.2% |
| Feb-26 | 52 | 8.3% |
| Mar-26 | 82 | 12.3% |
| 12-month Avg | 71 | 10.1% |

Historical New Construction Sales by Month



Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Total Market



| Geography | New Listings | | | Sales | | | Median Sales Price | | | Active Listings | | | Months Supply | | |
|------------------|--------------|------------|-------|--------|------------|--------|--------------------|------------------|--------|-----------------|------------|-------|---------------|------------|-------|
| | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg |
| Albemarle County | 275 | 283 | 2.9% | 109 | 102 | -6.4% | \$539,900 | \$587,500 | 8.8% | 327 | 396 | 21.1% | 2.5 | 3.2 | 24.8% |
| Charlottesville | 95 | 91 | -4.2% | 27 | 36 | 33.3% | \$535,000 | \$505,000 | -5.6% | 86 | 97 | 12.8% | 2.7 | 2.7 | 0.1% |
| Fluvanna County | 58 | 88 | 51.7% | 42 | 29 | -31.0% | \$362,795 | \$350,000 | -3.5% | 73 | 117 | 60.3% | 2.2 | 3.3 | 51.7% |
| Greene County | 49 | 53 | 8.2% | 28 | 27 | -3.6% | \$429,495 | \$376,600 | -12.3% | 38 | 71 | 86.8% | 1.7 | 2.2 | 32.8% |
| Louisa County | 115 | 148 | 28.7% | 54 | 70 | 29.6% | \$383,245 | \$474,850 | 23.9% | 257 | 287 | 11.7% | 4.0 | 4.6 | 13.3% |
| Nelson County | 41 | 42 | 2.4% | 30 | 18 | -40.0% | \$523,750 | \$415,000 | -20.8% | 94 | 103 | 9.6% | 3.6 | 4.3 | 18.4% |

Area Overview - Total Market YTD



| Geography | New Listings YTD | | | Sales YTD | | | Median Sales Price YTD | | | Active Listings YTD | | |
|------------------|------------------|------------|--------|-----------|------------|--------|------------------------|------------------|-------|---------------------|------------|-------|
| | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg |
| Albemarle County | 574 | 613 | 6.8% | 262 | 232 | -11.5% | \$541,058 | \$550,000 | 1.7% | 327 | 396 | 21.1% |
| Charlottesville | 166 | 185 | 11.4% | 60 | 80 | 33.3% | \$480,000 | \$477,500 | -0.5% | 86 | 97 | 12.8% |
| Fluvanna County | 147 | 159 | 8.2% | 93 | 82 | -11.8% | \$367,945 | \$347,500 | -5.6% | 73 | 117 | 60.3% |
| Greene County | 99 | 138 | 39.4% | 54 | 74 | 37.0% | \$429,000 | \$396,950 | -7.5% | 38 | 71 | 86.8% |
| Louisa County | 329 | 328 | -0.3% | 154 | 165 | 7.1% | \$372,563 | \$455,000 | 22.1% | 257 | 287 | 11.7% |
| Nelson County | 115 | 89 | -22.6% | 72 | 50 | -30.6% | \$440,000 | \$415,000 | -5.7% | 94 | 103 | 9.6% |

Area Overview - Single Family Detached Market



| Geography | New Listings | | | Sales | | | Median Sales Price | | | Active Listings | | | Months Supply | | |
|------------------|--------------|------------|-------|--------|-----------|--------|--------------------|------------------|--------|-----------------|------------|-------|---------------|------------|--------|
| | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg |
| Albemarle County | 254 | 255 | 0.4% | 99 | 97 | -2.0% | \$540,788 | \$595,000 | 10.0% | 298 | 356 | 19.5% | 2.5 | 3.2 | 24.8% |
| Charlottesville | 77 | 75 | -2.6% | 21 | 32 | 52.4% | \$650,000 | \$517,500 | -20.4% | 71 | 73 | 2.8% | 2.7 | 2.4 | -10.9% |
| Fluvanna County | 58 | 88 | 51.7% | 41 | 29 | -29.3% | \$364,589 | \$350,000 | -4.0% | 73 | 117 | 60.3% | 2.2 | 3.3 | 50.6% |
| Greene County | 49 | 53 | 8.2% | 28 | 27 | -3.6% | \$429,495 | \$376,600 | -12.3% | 38 | 71 | 86.8% | 1.7 | 2.2 | 32.8% |
| Louisa County | 115 | 148 | 28.7% | 54 | 70 | 29.6% | \$383,245 | \$474,850 | 23.9% | 257 | 282 | 9.7% | 4.1 | 4.5 | 10.5% |
| Nelson County | 32 | 35 | 9.4% | 24 | 9 | -62.5% | \$578,250 | \$455,000 | -21.3% | 62 | 78 | 25.8% | 3.4 | 4.9 | 45.7% |

Area Overview - Single Family Detached Market YTD



| Geography | New Listings YTD | | | Sales YTD | | | Median Sales Price YTD | | | Active Listings YTD | | |
|------------------|------------------|------------|-------|-----------|------------|--------|------------------------|------------------|-------|---------------------|------------|-------|
| | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg |
| Albemarle County | 525 | 554 | 5.5% | 241 | 217 | -10.0% | \$544,000 | \$585,000 | 7.5% | 298 | 356 | 19.5% |
| Charlottesville | 136 | 154 | 13.2% | 47 | 68 | 44.7% | \$500,000 | \$500,000 | 0.0% | 71 | 73 | 2.8% |
| Fluvanna County | 146 | 159 | 8.9% | 92 | 82 | -10.9% | \$369,990 | \$347,500 | -6.1% | 73 | 117 | 60.3% |
| Greene County | 99 | 138 | 39.4% | 54 | 74 | 37.0% | \$429,000 | \$396,950 | -7.5% | 38 | 71 | 86.8% |
| Louisa County | 328 | 323 | -1.5% | 152 | 165 | 8.6% | \$369,950 | \$455,000 | 23.0% | 257 | 282 | 9.7% |
| Nelson County | 70 | 67 | -4.3% | 48 | 31 | -35.4% | \$525,000 | \$490,000 | -6.7% | 62 | 78 | 25.8% |

Area Overview - Townhome & Condo Market



| Geography | New Listings | | | Sales | | | Median Sales Price | | | Active Listings | | | Months Supply | | |
|------------------|--------------|-----------|--------|--------|----------|---------|--------------------|------------------|---------|-----------------|-----------|--------|---------------|-------------|--------|
| | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg |
| Albemarle County | 21 | 28 | 33.3% | 10 | 5 | -50.0% | \$380,000 | \$245,000 | -35.5% | 29 | 40 | 38% | 2.8 | 3.4 | 24% |
| Charlottesville | 18 | 16 | -11.1% | 6 | 4 | -33.3% | \$345,500 | \$330,000 | -4.5% | 15 | 24 | 60.0% | 2.8 | 4.4 | 60.0% |
| Fluvanna County | 0 | 0 | n/a | 1 | 0 | -100.0% | \$293,288 | \$0 | -100.0% | 0 | 0 | n/a | 0.0 | 0.0 | n/a |
| Greene County | 0 | 0 | n/a | 0 | 0 | n/a | \$0 | \$0 | n/a | 0 | 0 | n/a | 0.0 | 0.0 | n/a |
| Louisa County | 0 | 0 | n/a | 0 | 0 | n/a | \$0 | \$0 | n/a | 0 | 5 | n/a | 0.0 | 20.0 | n/a |
| Nelson County | 9 | 7 | -22.2% | 6 | 9 | 50.0% | \$327,500 | \$399,675 | 22.0% | 32 | 25 | -21.9% | 4.3 | 3.1 | -27.5% |

Area Overview - Townhome & Condo Market YTD



| Geography | New Listings YTD | | | Sales YTD | | | Median Sales Price YTD | | | Active Listings YTD | | |
|------------------|------------------|-----------|---------|-----------|-----------|---------|------------------------|------------------|---------|---------------------|-----------|--------|
| | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg | Mar-25 | Mar-26 | % chg |
| Albemarle County | 49 | 59 | 20.4% | 21 | 15 | -28.6% | \$340,000 | \$245,000 | -27.9% | 29 | 40 | 37.9% |
| Charlottesville | 30 | 31 | 3.3% | 13 | 12 | -7.7% | \$340,435 | \$427,500 | 25.6% | 15 | 24 | 60.0% |
| Fluvanna County | 1 | 0 | -100.0% | 1 | 0 | -100.0% | \$293,288 | \$0 | -100.0% | 0 | 0 | n/a |
| Greene County | 0 | 0 | n/a | 0 | 0 | n/a | \$0 | \$0 | n/a | 0 | 0 | n/a |
| Louisa County | 1 | 5 | 400.0% | 2 | 0 | -100.0% | \$537,500 | \$0 | -100.0% | 0 | 5 | n/a |
| Nelson County | 45 | 22 | -51.1% | 24 | 19 | -20.8% | \$275,000 | \$291,500 | 6.0% | 32 | 25 | -21.9% |



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NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

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Data and analysis provided by Virginia REALTORS® Research Team

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.