



Pat Jensen Leadership Academy Incentive Checklist

Complete the following tasks and attend ALL sessions to receive a 50% rebate for the Pat Jensen Leadership Academy tuition

Name:

Date:



Task

Attend "General Membership & Annual Business Meeting" in-person; Date: 11/12/2026 @ 9 a.m.

Become an RPAC Fair Share Contributor of \$40 (paid within your CAAR Dues)

Create a 30-second video promotional for future PJLA

Attend a Virginia Realtor event (webinar, annual convention or education session)

Research CAAR Demographics and write a one-page essay

BONUS: Attend a designation/certification course at CAAR in 2027-TBD



If you have completed all the tasks above, return this checklist and documentations to education@caar.com by March 15, 2027. Please allow two weeks for CAAR to process your rebate.