

**MINUTES**  
**Charlottesville Area Association of REALTORS®**  
**Past Presidents Council**  
**Thursday, February 19, 2025, Zoom**

**Attendance**

Present: S. Lisa Herndon (Chair), Anne Burroughs (Vice Chair), Rives Bailey, Pam Dent, Anita Dunbar, Michael Guthrie, Tele Jenifer, Percy Montague, IV., Donna Patton, Pat Sury, Pat Widhalm, Tom Woolfolk, Arleen Yobs. Excused: Quinton Beckham, Bill Howard, Barbara McMurry, Denise Ramey, Greg Slater, Josh White. Staff: Ali DiGuardo, Abby Tammen.

**Welcome and Call to Order**

Vice Chair Burroughs called the meeting to order at 2:04 p.m. and reviewed the CAAR Antitrust Statement.

**Minutes**

The minutes from the November 21, 2024 meeting were approved as presented.

**New Business**

Volunteer Mandatory Documentation – Mon., Feb. 24<sup>th</sup>

Members were reminded to read the Appendix A\_CAAR General Member Policies and read and sign Appendix B\_CAAR Elected and Appointed Volunteer Policies.

Volunteer Mandatory Training – Mon., Feb. 24<sup>th</sup>

Members were reminded to complete the Fairhaven training, either through the National Association of REALTORS® (NAR) or Virginia REALTORS® (VAR) Learning Center.

OneDrive

Staff reviewed the contents in the OneDrive folder.

CAAR 2024 Hall of Fame Submissions

**A MOTION** was **MADE, SECONDED**, and **APPROVED** to accept both Past President Michael Guthrie and Past President Arleen Yobs into the CAAR 2024 Hall of Fame (11 Aye; 2 Abstain)

Board Update

Vice Chair Burroughs shared a list of ways that CAAR is celebrating its 100-year anniversary (e.g., proclamations per locality, historical trivia, CAAR Foundation fundraising campaign, and collage videos of members.).

She requested members to save the date of the Centennial BBQ – Sat., June 7<sup>th</sup> from 3 – 6 p.m. at Pen Park. As part of the Centennial BBQ, we will ask Past Presidents to share an interesting fact from their year, which will be turned into a scavenger hunt at the event.

She reiterated that Past President Carol Clarke was recognized during the February GMM for receiving the NAR Emeritus status.

Lastly, CAAR and the CAAR Foundation are both sponsors of the Thurs., Mar. 13<sup>th</sup> Thomas Jefferson Planning District Commission – Regional Housing Summit. This event is open to the public.

VAR Update

Both Chair Herndon and Donna Patton provided a brief update. In January, Rick Lugg was named as the new Chief Executive Officer. The Board will be working on a new Strategic Plan. The VAR Public Policy Committee (PPC) is evaluating nearly 100n bills on the PPC List to determine whether bills should be supported, opposed, amended, or monitored.

NAR Update

Chair Herndon provided an update. The NAR cycle 8 has started for the required REALTOR® ethics and fair housing training. It will end on December 31, 2027.

Members were encouraged to consider donating to the REALTORS® Relief Foundation to help the California fire victims.

NAR is elevating their consumer advertising campaign. Members have the ability to share their assets to extend the local impact of this national campaign.

NAR continues to create Consumer Guides. These guides are available in English and Spanish on facts.reatlor.

NAR's Legal Action Committee and Amicus Brief Advisory Board supported two brokerages defending against copyright infringement claims in a six-year case that has bolstered protections for real estate professionals.

Members were encouraged to listen to The Advocacy Scoop which takes you inside the advocacy work of NAR.

#### CEO Update

CEO Tammen provided an update. She had a meeting with VAR CEO Rick Lugg, where she expressed a desire for collaboration between the local and state associations.

CAAR is excited to celebrate the graduation of the third Pat Jensen Leadership Academy class at the upcoming March General Membership Meeting.

The Hillsdale Conference Center continues to perform well. Mrs. Tammen mentioned 95% of sales come from the community.

As a reminder, the CAAR 2025 budget is starting off with a negative balance. While the Board prepared to lose 15% of the membership, it has only lost 7%.

Committees and Councils are already meeting and consulting the new Strategic Plan.

CAAR is preparing for its annual audit.

CAAR hopes to hear that Anne Burroughs has been accepted into the NAR Leadership Academy in the summer.

#### **New Business for Future Meetings**

The Council requested Rick Lugg to speak at a future General Membership Meeting.

#### **Adjourn**

Chair Herndon adjourned the meeting at 1:42 p.m.

Respectfully submitted, Ali DiGuardo, Staff Liaison