

**MINUTES**  
**Professional Development Committee**  
**Charlottesville Area Association of REALTORS®**  
**Monday, June 17th, 2024**  
**9:30 – 10:30 a.m.**

**ATTENDANCE**

Members in Attendance: Ashleigh Abrams (Chair), Carol Davis, Woody Fincham (Board Liaison), Marcella Johnson, Katelyn Mancini, Percy Montague, Melissa Moody (Vice-Chair), Sally Neill

Excused: Errin Searcy

Staff in Attendance: Lauren Graf, Teresa Kirkhart

**CALL TO ORDER**

Chair Ashleigh Abrams called the June Professional Development meeting to order at 9:31 a.m.

**MINUTES APPROVAL**

Staff will be sending the May Meeting Minutes out in an email due to not having a quorum

**BOARD UPDATES**

The Professional Development Committee's School Policy was approved by the Board of Directors some edits.

Board Liaison Woody Fincham provided an update on the Department of Justice's investigation.

The Buyer Broker Agreement has been updated.

The VA is temporarily on board with the changes outlined in the proposed settlement.

**OLD BUSINESS**

Staff went over set-up, tear-down, and day support needed for the upcoming CAAR Reconnect Conference & Expo.

Staff discussed the new Latte & Learn, "Navigating Long-Term Care in the Greater Charlottesville Area" with Dr. Jenny Inker.

**NEW BUSINESS**

The group went over possible questions and changes for the 2026 CAAR Professional Development Survey.

CAAR wants to start visiting Brokerage Sales Meetings to provide CAAR updates.

CAAR's Education team is interested in hosting Property Management Classes/Forums

**NEXT MEETING**

Mon., Sept. 16th, 9:30 – 10:30 a.m., Hybrid

**ADJOURNMENT**

Chair Ashleigh Abrams adjourned the meeting at 10:27 a.m.