## **MINUTES**

# Professional Development Committee Charlottesville Area Association of REALTORS® Monday, May 20, 2024

## **ATTENDANCE**

Members in Attendance: Ashleigh Abrams (Chair), Carol Davis, Marcella Johnson, Katelyn Mancini, Percy Montague,

Melissa Moody (Vice-Chair), Sally Neill, Errin Searcy

Absent: Woody Fincham (Board Liaison)

Staff in Attendance: Lauren Graf, Teresa Kirkhart

#### **CALL TO ORDER**

Chair Ashleigh Abrams called the April Professional Development Committee meeting to order at 9:32 a.m.

# **WELCOME**

Chair Ashleigh Abrams went over the mission and anti-trust statement.

## **MINUTES APPROVAL**

The Professional Development approved the April meeting minutes at 10:11 a.m.

#### **BOARD UPDATE**

The Board Liaison was absent from this meeting; therefore, the group did not receive Board updates.

## **OLD BUSINESS**

Staff went over the CAAR Conference & Expo updates. The CE classes still need DPOR approval, but all instructors and speakers have been confirmed. Registration will be opening soon, and affiliates soon can register for a booth and sponsor the event.

# **NEW BUSINESS**

The group went over how to check if someone has completed the Cycle 7 Code of Ethics requirement as well as what outside vendors meet the requirements for the National Association of REALTORS® ethics requirements.

Staff went over a bill that changes Continuing Education hours for a salesperson license. The bill can be found here: https://bit.ly/CEJul2024UpdateBill.

Staff revealed the 2025 Education & Events calendar with the group.

The group went over the action items discussed during the April 19<sup>th</sup> Town Hall and wants to push the New Member Incentive program for all new CAAR members.

The Board of Directors sent back the school policies that the group created with their edits. The School Policies have since been updated to reflect those edits and changes.

Staff reminded the group that the Pat Jensen Leadership Academy application closes on May 31st.

### **NEXT MEETING**

Mon., Jun. 17th, 9:30 - 10:30 a.m., Hybrid

# **ADJOURNMENT**

Chair Ashleigh Abrams adjourned the meeting at 10:19 a.m.