



**Candice van der Linde,
2023 Graduate**



"Words cannot describe the value of content and experience achieved through the Pat Jensen Leadership Academy. The variety of events throughout, as well as the topics, were all beneficial. Having the team building exercise was fun, and the meetings with Pat Widhalm to learn about how to run a meeting and Roberts Rules is always beneficial. Also, having a spokesperson from Virginia REALTORS® to discuss their process and touring the building was really some of the highlights in my experience. Although I have experienced Virginia REALTORS® with other aspects of CAAR participation, seeing the first-time attendees experience it all as well as learning how to be a leader were really exhilarating to me as a mentor and business owner in the real estate community. "



**Kyle Olson,
2023 Graduate**



“Last year I was honored to be accepted into the Pat Jensen Leadership Academy. The Academy offered a comprehensive leadership program for REALTORS® seeking to be become involved with volunteering at the local, state and national real estate associations. The program covered a wide range of topics including team building, national, state, and local realtor organizational structure, meeting management, communications, negotiations, technology trends, local government involvement and the L.E.A.D program to help with leadership vision. I found the program to be extremely informative and engaging. All the field trips, and the various speakers allowed me to gain a deeper insight of the entire real estate industry though the local, state and national organizational levels. The program provided me with a fast tract insight that would have taken years to learn. It also gave me a better network inside my local realtor organization with other REALTORS® that are passionate about volunteering and leadership. I highly recommend the Pat Jensen Leadership Academy to anyone who is looking to develop their leadership skills. The program is well-structured and informative, and the instructors are experienced and knowledgeable. I am grateful for the opportunity to have participated in the program, and I know that it has made me a better leader.”